INTERNATIONAL SKI INSTRUCTORS ASSOCIATION INTERNATIONALER SKILEHRERVERBAND ASSOCIATION INTERNATIONALE DES MONITEURS DE SKI

Minutes

ISIA Delegates' Meeting

9 September 2013

in Ushuaia, Argentina

Hotel Las Hayas



Item 1 Welcome and establishment of a quorum

President Riet R. Campell opened the delegates' meeting at 6 p.m. and welcomed all those present, especially the INTERSKI President, Erich Melmer, the Mayor, Fédérico Siurano, and the owner of Cerro Castro, Juan Carlos Begué.

He thanked the 2015 Interski organisation committee which had taken on a major responsibility with the organisation of the congress, although this was a great opportunity for Ushuaia's tourism industry.

Martin Bacer, Vice President ISIA, extended a warm welcome to all the participants in Ushuaia.

Juan Carlos Begué thanked the delegates for showing their confidence in Ushuaia by awarding them the contract for the 2015 Interski Congress.

Interski President Erich Melmer thanked those present for the various invitations to ISIA events. He always finds these rewarding. He wished the ISIA all the strength and fortitude required to continue functioning and performing its duties.

The President then declared that the delegates' meeting had been called within the period prescribed.

Attendance and voting list for the ISIA Delegates' Meeting on 9.9.2013

#	Country	Votes	Represented by	#	Country	Votes	Represented by
1	Andorra	1		22	Montenegro	1	Gruden Ivan
2	Argentina	2	Olivieri Justo	23	New Zealand	1	Cruden Mark
3	Australia	1		24	Norway	1	
4	Belgium	1		25	Austria	7	
5	Bulgaria	1	Jankov Petar	26	Poland	1	Zieba Krzysetof
6	Canada	1	Martin Jean	27	Romania	1	Oles Helga
7	Chile	1	Varela Benjamin	28	Russia	2	
8	Croatia	2		29	San Marino	1	
9	Denmark	2		30	Sweden	1	Ruder Kijel
10	Germany	5		31	Switzerland	6	Karl Eggen
11	Finland	2	Welsby Timo	32	Serbia	1	
12	France	11		33	Slovakia	1	
13	Greece	1		34	Slovenia	2	Lesnik Blaz
14	Great Britain	3	Gareth Roberts	35	Spain	5	Hans Breitfuss
15	Holland	2	Frank Luiten	36	Czech Republic	1	Krnac Pavel



16	Ireland	1	Caffi Vittorio	37	Turkey	1	
17	Israel	1		38	Hungary	1	Egri Katalin
18	Italy	13		39	USA	2	Dorsey Mark
19	Japan	3	Kodama Eiichi				
20	Korea	1					
21	Liechtenstein	1			Total	93	

20 out of a total of 39 member associations were represented. The attending delegates represented 38 votes out of the total of 93 authorised voting rights.

The President proposed that Petar Jankov (Bulgaria) and Zuzanna Podgorna (Poland) act as vote counters.

Resolution 1/DM 2013

The delegates' meeting 2013 had been properly convened and was therefore quorate.

Both vote counters proposed were unanimously elected to carry out their tasks.

In reply to the president's question concerning the agenda, Lesnik Blaz (Slovenia) proposed that full membership for Bosnia and Herzegovina should be discussed under item 6.

Resolution 2/DM 2013

The delegates voted unanimously to accept Slovenia's proposal.

Item 2 Report of the ISIA President

The President provided an overview of the steering committee's activities in 2013 and the various events from 2011 – 2013.

The steering committee had met three times and discussed various matters. One main area of activity in the future will be the revision of the structures of Interski, ISIA, IVSS and IVSI. It is not easy being the President of the ISIA as the current situation in Europe (FEMPS) is very stressful. The steering committee will, however, continue to fight towards the achievement of our common objective: providing snow sports instructors with good and safe training.



Events:

- ISIA safety event Budapest, 10/11 October 2011 (theory), participants from 22 nations
- ISIA safety event Davos, 29.3.-1.4.12 (practice), participants from 19 nations Problems surrounding freeriding and off-piste.
- ISIA 2012 DM Cracow, 17/18.5.2012, was very well organised, thanks go to the organisation committee SITN-Poland, for the first time all 38 members were present.
- ISIA World Championship, Pamporovo 27-31.1.2013, very good competition platform. Many thanks to Petar Jakov.

ISIA database:

 the database is constantly being updated with members who are registering either for the ISIA stamp or, if the inspection has taken place, for the ISIA card.
 It just shows how much the smaller countries are striving to meet ISIA standards.

The President emphasised that the ISIA card is a mark of quality and not an automatic recognition. The stamp and the card are becoming increasingly important when it comes to obtaining a discount on cableway tickets. The cableways can, however, decide themselves whether to grant a discount or not.

ISIA inspections:

Riet Campell thanked Vittorio Caffi for coordinating the inspectors for the members wishing to obtain the ISIA card status.

ISIA working programme 2013-2016:

This will be extended to include the item "Revision of structures in the working groups and Interski".

Item 3 Approval of the 2012 annual accounts

President Campell presented the 2012 annual accounts in detail and explained the individual expenditure and income items. He emphasised that it was difficult to find sponsors for the ISIA. In Japan, there were around 17 million snow sports enthusiasts and 700 lift facilities 20 years ago. Now there are around 6 million snow sports enthusiasts and 500 lift facilities.

The finances are in a healthy state, however the work carried out by the office and the President can only be achieved with the backing of a strong association.



As France and Italy make up 1/3 of the revenue budget, the association will have to present other solutions if both these associations decide to leave the ISIA.

Auditors' Report

As neither of the official auditors were present, Kati Egri and Jiri Kotaska carried out the inspection of the accounts for 2012.

Kati Egri confirmed on behalf of the auditors (Kati Egri and Jiri Kotaska) that the 2012 accounts had been inspected and found to be in order. The auditors recommended that the annual accounts be approved and that the steering committee be discharged from liability.

Resolution 3/DM 2013

The DM approved the 2012 accounts and discharged the steering committee from liability.

Item 4 2014 Budget - Approval

The President explained the budget for 2014. The loss shown was expected because of the increase in outgoings due to additional training inspections.

Resolution 4/DM 2013

The 2014 budget was approved unanimously.

Item 5 Membership fees

The steering committee suggested keeping the membership fees the same for 2014. Any adjustments will be presented under item 6.

Resolution 5/DM 2013

The DM agreed unanimously to leave the membership fees at the same level for 2014. Basic fee per member association with up to 500 ski instructors: CHF 750.00, for every additional ski instructor CHF 1.50.



Item 6 Presentation of revision proposals

President Campell presented the executive committee's proposal for changes to the rules of internal procedure, emphasising that this should serve as a basis for discussion in the member associations. The President would be happy to accept ideas and suggestions.

The basic fee has not been increased for 12 years. The suggested basic fee of CHF 1,500.00 has been calculated in accordance with the increase in price indices.

Steering committee's proposal:

Objective:

- Democratisation
- Basis for vote calculation = instructors listed in ISIA database
- · Adjust basic fee

Current voting rights:

•	Up to 500 stamps	1 vote
•	Up to 1,000 stamps	2 votes
•	For every additional 1,000 stamps	1 vote

New voting rights:

•	Up to 1,000 ski instructors in database	1 vote
•	1,001 – 2,000 ski instructors in database	2 votes
•	2,001 – 3,000 ski instructors in database	3 votes
•	3,001 – 4,000 ski instructors in database	4 votes
•	> 4,000 ski instructors in database	5 votes
•	ISIA card qualification	1 additional vote

Total maximum votes

6 per nation

Current fees:

• Basic fee up to 500 stamps CHF 750.00

• > 500 stamps CHF 1.50 extra per stamp

New fees:

Basic fee up to 1,000 ski instructors in database CHF 1,500.00

• Up to 4,000 ski instructors in database CHF 1.50 per ski instructor extra

(maximum CHF 6,000.00 per member)



Martin Bacer, Vice President, is of the opinion that this suggestion will improve the democratic balance of the association in the future. The majority of votes currently lies in Europe and this majority is in the hands of a few associations. A proposal from the Pacific or America Region is consequently difficult to push through.

Future voting rights based on the number of ski instructors in the ISIA database would prevent votes from being bought in the short term.

Yuichi Mabucchi, Vice President Pacific Region, also supported the proposal. This would benefit Japan and the smaller members.

Application from Bosnia and Herzegovina for full membership

The proposal to include application for full membership of Bosnia and Herzegovina on the agenda was made by Slovenia. Relevant inspections had taken place with a positive outcome.

Resolution 6/DM 2013

The DM granted Bosnia and Herzegovina's application for full membership unanimously and welcomed the new member with applause.

Item 7 Proposals

Proposals from NVVS (NL), IASI (Irl), SSLF (SW), DNS (Nor) are attached.

The President briefly explained the steering committee's views. The steering committee does not wish to introduce changes for an age bonus in the technical test right in the middle of the development process. The President was able to speak to Mr Gaster from the EU in January and the test phase for the EU professional card has been extended for another year. Mr Gaster assured him that the EU professional card could not just be obtained from a performance in the giant slalom. Methodology and teaching skills would surely also be tested.

Frank Luiten agreed that the proposal could be put to the vote next year. He will then have time to gain the support of more member nations for the proposal.

Item 8 Congress/DM 2014

Timo Welsbi announced the candidature of Vuokatti/Finland.



The steering committee proposed that all candidates should submit their applications to the General Secretary by <u>1 December 2013</u>, giving the date and prices.

Resolution 7/DM 2013

The DM authorised the steering committee to decide where and when the 2014 Congress should take place.

The theme of the congress is to be: "Promotion of snow sports at all levels".

Item 9 Miscellaneous

As there were no further comments, President Campbell closed the DM at 7 p.m.

President Keeper of the Minutes

Riet R.Campell Helga Oles

Belp, 10 October 2013 / HO