



INTERNATIONAL SKI INSTRUCTORS ASSOCIATION  
INTERNATIONALER SKILEHRERVERBAND  
ASSOCIATION INTERNATIONALE DES MONITEURS DE SKI

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# Minutes

## ISIA Delegates' Meeting

September 10<sup>th</sup>, 2015

Ushuaia, Argentina

Ushuaia Centro Deportivo, Ushuaia



## Item 1 Welcome/Establishment of a quorum

President Riet R. Campell opens the Delegates' Meeting at 8 pm and welcomes especially Erich Melmer, President of the Interski, as well as Martin Bacer, Vice president America and organiser of the Interski Congress 2015 in Ushuaia.

Hugo Reider, General Secretary of the ISIA, has been excused.

Martin Bacer presents his greetings to the assembly, and additionally, on behalf of the delegation of Argentina and Chile. Mr. Bacer respectfully thanks the countries that are present for their cooperation and explains that the preparation of the Interski has been very rigorous and has recently encompassed the majority of his available time. However, he is most pleased about the way the Congress has proceeded so far and is looking forward to its completion.

Erich Melmer greets the ISIA Steering Committee and all those who are present. He informs that the ISIA Delegates' Meeting is the last Delegates' Meeting of the three main associations (ISIA, IVSS, IVSI) at this year's Interski Congress. Furthermore, he warns those present that currently, the status of the professional Ski Instructor has been diminished. The reputation of the professional Ski Instructor must, as it has been before, be maintained at a high level. This will only be possible if we concentrate on the work and the execution of the profession, and less on political discussions. In conclusion, he thanks everybody for the organisation of the Interski Congress 2015.

The chair is given back to President Riet R. Campell, who informs those present, that Björn Zeitz has died and requests a minute of silence in his honour. Furthermore, the President informs that Helga Oles has retired and sends her warmest greetings to all. In the future, it will be Valeria Cova who will take responsibility for the ISIA Back office. Due to the absence of the General Secretary, Hugo Reider, today's minutes will be penned by Valeria Cova.

With the conclusion of these greetings, the President Riet R. Campell notes that the Delegates' Meeting has been convened within its mandated deadline and that now it may be held in accordance with the By-laws and rules of the association.



Attendance is shown as follows:

List of attendees and votes

V = votes | Pd = paid | Pres. = present | VR = voting rights

	Country	Stamps	V	Pd	Pres.	Represented by	VR	
1	Andorra	501	2	Y	Y	Y	Victor Juarte	2
2	Argentina	700	2	Y	Y	J	Justo Olivieri	2
3	Australia	510	2	Y	Y	Y	Andrew Rae	2
4	Austria	5001	7	Y	Y	Y	Christian Anenthung	7
5	Belgium	150	1	Y	Y	Y	Gill Waegeneers	1
6	Bosnia Herz.	46	1	Y	Y	N	XXX	0
7	Bulgaria	250	1	Y	Y	Y	Petar Grouev Iankov	1
8	Canada	500	1	Y	Y	Y	Martin Jean	1
9	Chile	50	1	Y	Y	Y	Benjamin Varela	1
10	Croatia	505	2	Y	Y	Y	Dan Modraic	1
11	Czech Republic	500	1	Y	Y	Y	Libor Knot	2
12	Denmark	510	2	Y	Y	Y	Rasmus Undby	2
13	Germany	3010	5	Y	Y	Y	Wolfgang Pohl	5
14	Finland	501	2	Y	Y	Y	Timo Welsby	2
15	France	9353	11	Y	Y	N	XXX	0
16	Greece	250	1	Y	Y	N	XXX	0
17	Great Britain	1200	3	Y	Y	Y	Gareth Roberts	3
18	Holland	510	2	Y	Y	Y	Frank Luiten	2
19	Ireland	70	1	Y	Y	Y	Peter Siver Gillespie	1
20	Israel	150	1	Y	Y	N	XXX	0
21	Italy	7623	8	Y	Y	Y	Maurizio Bonelli	8
22	Japan	1057	3	Y	Y	Y	Yuichi Mabuchi	3
23	Liechtenstein	25	1	Y	Y	N	XXX	0
24	Korea	550	2	Y	Y	Y	Kimmyungjong	2
25	Montenegro	120	1	Y	Y	Y	Lekovic Mileta	1
26	New Zealand	500	1	Y	Y	Y	Peter Clinton Baton	2
27	Norway	400	1	Y	Y	Y	Björn Ove Larsen	1
28	Poland	150	1	Y	Y	Y	Krzysztof Zieba	1
29	Rumania	195	1	Y	Y	Y	Zyurovski Krastio	1
30	Russia	510	2	Y	Y	Y	Olga Darguazhas	2
31	San Marino	160	1	Y	Y	Y	Corrado Sulsente	1
32	Sweden	330	1	Y	Y	Y	Klas Astrand	1
33	Switzerland	4500	6	Y	Y	Y	Karl Eggen	6
34	Serbia	60	1	Y	Y	N	XXX	0
35	Slovakia	40	1	Y	Y	N	XXX	0
36	Slovenia	501	2	Y	Y	Y	Blaz Lesnik	2
37	Spain	2500	2	Y	Y	Y	Eduardo Roldad	2
38	Turkey	180	1	Y	Y	N	XXX	0
39	Hungary	50	1	Y	Y	Y	Katalin Egri	1
40	USA	520	2	Y	Y	Y	Ed Younglove	0
	<b>Total</b>	<b>44238</b>	<b>88</b>			<b>32</b>		<b>70</b>



31 out of a total of 40 member associations are represented. The attending delegates represent 69 out of the total of 88 authorised voting rights.

The President proposes that Peter Iankov (Bulgaria) and Katalin Egri (Hungary) be ascribed the task of vote counting.

### **Decision 1/DM 2015**

The 2015 Delegates' Meeting has been convened in a most proper and orderly fashion and therefore has a quorum. The Delegates' Meeting is to be led by the President.

The two proposed vote tallies Petar Iankov and Katalin Egri are approved unanimously.

## **Item 2 Report of the ISIA President and Vice Presidents**

The President takes a lookback at the year 2014.

The centre of the ISIA activities remains the introduction of the Minimum Standard in all countries. Thanks to the 2-level model – ISIA Stamp and ISIA Card – many countries have adapted their education structures and are working to acquire the qualification.

Over the last few years, many countries have been quality-controlled, and thanks to these measures, the quality of teaching has improved.

Member-countries are requesting that the database, which functions as a control instrument, must be simplified, and that only qualified instructors should be registered. This means that only instructors can be registered who have the Status “Stamp” or “Card”. Up to now, approximately 26 000 instructors have been registered.

The integration of the ISIA World Championship with the Interski programme is registering its first successes. We should consider the Giant Slalom, the competition by countries, and the Parallel Slalom with mixed teams as real achievements. Notwithstanding the integration with the Interski, which should carry on in the future, the ISIA wants, in 2017, as per tradition, to organise a separate World Championship that includes workshops.

In Europe, countries are still working on the transformation of the Memorandum of Understanding (MoU) into a Delegated Act, so as to be able to give professional Ski Instructors an official UE Card. However, according to the information



of the project leader, Mr Gaster from Brussels, a profile of the Ski Instructor must first be established.

The ISIA website has been reworked and designed to provide more clarity.

Contacts with the FIANET (International Association of Ropeway Operators) have been established and the ISIA activities have been presented to them. The contacts will be retained.

The Steering Committee was surprised to notice how many members of FIANET were not aware of the ISIA. After this initial contact, it is now up to ISIA members to make contact with the cableways associations of their respective countries, so that they may negotiate more preferential rates for professional Ski Instructors holding a minimum qualification (ISIA Card/Stamp).

In the future, Technical Events will be sustained in addition to meetings and congresses. The workshops taking place amongst training staff are always highly appreciated.

The Seven Point Programme, presented and distributed during the DM in Cracow in May 2012, by Gilles Chabert in his capacity as a candidate to the presidency, was in its essence implemented, although he himself did not participate in that implementation and was not present at any of the Steering Committee Meetings. It should be noted that the marketing means of the ISIA are very limited and that is what has presented the largest handicap. Unfortunately, the representatives of important Alpine countries were absent from the Steering Committee Meetings, and, as such, were not capable of actively participating in the development of the ISIA.

For the ISIA, the interests of the Ski Instructor must remain paramount going forward, and not seconded to the private interests of single members or individuals.

The President has expressed his disappointment that the ISIA has not succeeded, amongst themselves, in implementing a quality standard for Ski Instructors analogue to the mountain guides, as was decided in Isola.

The quarrels which resulted have led to the exit of France, Italy and Austria from the ISIA as per the end of 2015.

The President is pleased that this year's Interski Congress is taking place in Argentina. He thanks the organisers, Martin Bacer, Vice president of the ISIA, as well as Juan Carlos Bergue from Cerro Castor, for the gigantic amount of work that was accomplished, as well as bringing everybody closer to a new vision and winter sports culture.



Moreover, he thanks the members of the Steering Committee for their cooperation and announces the next Delegates' Meeting, which will take place in spring 2016.

Vice President Europe: Vittorio Caffi

Vittorio Caffi thanks Martin Bacer and the entire Organisation Committee for setting up the INTERSKI 2015.

The introduction of the Minimum Standard, with an objective of creating a superior level of training for the professional Ski Instructor, was created with the participation amongst 12 countries. Presently, there are 24 countries participating in the application of the Minimum Standard. In the last three years, there have been 11 quality checks conducted amongst the member associations. This should be considered as a positive result. Another remarkable success of the ISIA is the Database. 24 out of 40 countries have registered their Ski Instructors in the database; a total of 26000 Ski Instructors have been registered.

Vice President America: Martin Bacer

The past year was largely consumed with the particulars surrounding the organisation of the INTERSKI Congress. This was very intensive, both in terms of time and effort, which, of course, also made it highly rewarding. For Argentina, the INTERSKI Congress is very important, and Mssr. Bacer is very pleased that everybody worked with great commitment over all the aspects of the Congress for its entire duration.

Other activities during the year: in the USA and Chile, Technical Events and ISIA Tests were organised.

Vice President Pacific Area: Yuichi Mabuchi

In the Pacific Area, the problems are similar to the ones in Europe. There are more and more foreigners arriving who are operating as Ski Instructors in Japan. The standard is not consistent. Many come to ski in the deep snow that Japan has to offer and it is in those locations where these foreign guides operate, even though some of them are not even proper Ski Instructors. The tendency is growing. Yuichi Mabuchi's opinion is that a solution has to be found together amongst the ISIA. Foremost, it is the communication between countries which needs improvement, so that all countries reach the same standard in Ski Instructor training. Together, the ISIA Card and the Minimum Standard should be the bases of the dialogue.



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### **Item 3 Approval of annual accounts for 2014 and discharge of the Steering Committee**

President Campell presents the wealth evolution of the ISIA for the last 14 years. Furthermore, he presents the annual accounts for 2014 and explains the individual expenditure and income sections.

#### **Auditor's Report**

On behalf of the auditors, Frank Luiten confirms that the 2014 annual accounts have been verified and found to be in order. The auditors recommend the approval of the annual accounts and the discharge of the Steering Committee.

#### **Decision 2/DM 2015**

The Delegates' Meeting approves the annual accounts for 2014 and gives a discharge to the Steering Committee, unanimously.

### **Item 5 Membership Fees**

The Steering Committee believes that no increase is currently necessary.

#### **Decision 3/DM 2015**

The Delegates' Meeting has agreed with one vote opposing to keep the membership fees at the same rate as the previous year.

### **Item 4 Budget 2016 – Approval**

The President briefly explains the budget for 2016: with the exit of three major member countries, the projected shortfall for the ISIA for 2016 is CHF 24'550.00. We must consider how the ISIA will be financed in the future.

#### **Decision 4/DM 2015**

The budget for 2016 is approved by the Delegates' Meeting with one abstention.

### **Item 6 Admission and exit of members**

#### **6.1 Admission of Albania as an observer**

The request to admit Albania as an observer has been submitted. The controls of the submitted documentation have taken place and have been concluded posi-



tively. An inspection and a control of the training and the exams have still to take place.

### **Decision 5/DM 2015**

The ALBANIAN SKI INSTRUCTOR ASSOCIATION (ASIA) has been unanimously adopted with an observer status.

Withdrawals:

At the end of 2015, the SNMSF (France), the ÖSSV (Austria) and the AMSI (Italy) will withdraw from the ISIA. The withdrawals were submitted according to the By-laws, within the proper time frame, were acknowledged by the Steering Committee and are being now communicated officially to the Delegates' Meeting. The withdrawals will become legally effective at the end of the year (2015). President Campell is not going into any further detail about this matter and informs that the Steering Committee will be looking for solutions.

Wolfgang Pohl takes the following stance regarding the withdrawals:

*„It is the opinion of Germany that the ISIA is a strong, international representative of the professional snow sports instructors. All member associations are part of the ISIA, no matter what their situation or size is, and carry responsibility together for the ISIA. In the future, we must all assume more of this responsibility and cannot only act in the name of individual interests, but also in the name of a common purpose and the promotion of professional snow sports instructors worldwide.*

*It is with concern that we witness the developments surrounding the withdrawals of Austria, France and Italy. There is no doubt that an ISIA without these three major European countries loses some of its image and value. The DSLV would like to request from the ISIA member associations and the members of the Steering Committee not to accept in the long run an ISIA without three of the most important European Ski Instructor countries, and to find a way to bring back Austria, Italy and France. We should take our advantage from the international scope of the ISIA and not be divorced from each other.*

*To this end, the following steps are necessary in the opinion of Germany:*

*1. Definition of the tasks of the ISIA with a focus on the future development of professional snow sports (emphasis on young instructors); on the worldwide presentation of credentials of professional snow sports instructors (ISIA Card and ISIA Stamp); on the positioning of the ISIA vis-à-vis competing associations (ISIA Leadership); and, most importantly, on the regular professional exchange of ideas between all countries (know-how). The ISIA should not take a political stance*





*representing individual member countries. This is solely the task of individual countries. > Concentration on professional snow sports contents and themes*

*2. Construction of a worldwide network, comprised primarily of the tourism, cableways and sports items industries, so as to coordinate the future various challenges facing snow sports. > Promote the importance of the international nature of the snow sports instructor*

*3. Discussion concerning possible changes to the structure, the By-laws and the appropriate composition of the various entities comprising the ISIA so as to reach the aforementioned goals. > Adaptation of the structure, the By-laws and the various entities of the ISIA to the tasks of the ISIA*

*We request that the ISIA members participate actively in this development over the next few months and look forward to open contributions.”*

The BASI supports the speech from Germany and encourages other countries to do the same: One country, one objective.

## **T7 Candidate locations to the ISIA World Championship 2017**

Eugenia Sedelnikova, representative of the NLRI, presents the candidate Russia, with Sochi, to host the ISIA World Championship 2017.

Andri Poo, for Swiss Snowsports, presents the candidate Switzerland, with Samnaun, to host the ISIA World Championship 2017.

### **Decision 7/DM 2015**

The Delegates' Meeting decides with 36 votes in favour of Switzerland, to allocate the 2017 World Championship to Samnaun. Sochi (Russia) received 16 votes.

## **T8 Congress/Delegates' Meeting 2016**

The next Delegates' Meeting, which will take place in 2016, will be held during the Swiss Snow Happening in Lenzerheide, Switzerland. The anticipated date is April 6<sup>th</sup>.

## **T9 Miscellaneous**

There have been no expressions to add to agenda 9.



### **Decision 8/DM 2014**

As there have been no expressions of the desire to speak, President Campell closes the Delegates' Meeting at 9:36 pm. He thanks the good organisation, the interpreters for their patience and all the participants.

Belp, 25.09.2015

**The President**

Riet R. Campell

**Keeper of the minutes**

Valeria Cova