



INTERNATIONAL SKI INSTRUCTORS ASSOCIATION  
INTERNATIONALER SKILEHRERVERBAND  
ASSOCIATION INTERNATIONALE DES MONITEURS DE SKI

**Presidium:**

Vittorio Caffi  
Valentin Kiedaisch  
Kiminobu Sugiyama  
Martin Jean  
Katalin Egri  
Jiri Kotaska  
Sandi Murovec  
Tomislav Sepic  
Timo Welsby

Peter Hennekes

**President**

Vittorio Caffi  
eMail: [president@isia.ski](mailto:president@isia.ski)

**General Secretary**

Peter Hennekes  
eMail: [general.secretary@isia.ski](mailto:general.secretary@isia.ski)

**ISIA Office**

eMail: [info@isia.ski](mailto:info@isia.ski)

**PROTOKOLL – MINUTES**  
**ISIA Board Meeting**

**11.- 12. November 2019, Grainau**  
**ISIA Office**  
**An der Kandahar 11, 82491 Grainau**

**Traktanden – Agenda**

**1. Begrüßung / Welcome**

Der Präsident begrüßt die Anwesenden und dankt dem Generalsekretär für die Vorbereitung der Sitzung. Sandi Murovec kann nicht an der Sitzung teilnehmen. Tomislav Sepic nimmt per Skype an der Sitzung teil.

The President welcomed those who attended and thanked the General Secretary for preparing the meeting. Sandi Murovec cannot attend the meeting. Tomislav Sepic is attending the meeting via Skype.

**2. Protokolle / Minutes**

Das Protokoll der Präsidiumssitzung vom 06./07.07.2019 in München liegt vor. Einwände bestehen nicht.

The minutes of the Presidium meeting of 06./07.07.2019 in Munich is available. There are no objections.

### 3. Berichte / Reports

#### a. Präsident / President

Der Präsident berichtet über die Verabschiedung von Riet Campell im Rahmen der Delegiertenversammlung von Swiss Snowsports am 14.09.2019 in Zuoz.

Der Präsident berichtet über die Präsidiumssitzung von Interski vom 03.- 05.11.2019 in Garmisch-Partenkirchen. Interski wird ein neues Office in St. Anton eröffnen und bietet den internationalen Verbänden IVSI, IVSS und ISIA an, dort ein gemeinsames Office einzurichten. Das ISIA-Präsidium unterstützt dieses Vorhaben von Interski nicht. Der Präsident sieht nicht, dass die Pläne zur Zukunft von Interski, die 2018 in Frankfurt besprochen wurden, umgesetzt werden. Der neue IVSS Präsident Dieter Bubeck möchte für Interski eine gemeinsame digitale Plattform für das gesamte internationale Schneesportlehrwesen entwickeln. Ob und in welcher Art und Weise sich die ISIA daran beteiligen könnte, wird erst dann besprochen, wenn konkrete Vorstellungen und Vorschläge vorliegen. Die nächste Interski Delegiertenversammlung mit Neuwahlen des Präsidiums findet vom 21.- 25.03.2021 in Levi statt.

The President informed about the farewell of Riet Campell at the Swiss Snowsports Delegates' Meeting on 14.09.2019 in Zuoz.

The President reported on the Interski Presidium meeting in Garmisch-Partenkirchen from 03.- 05.11.2019. Interski will open a new office in St. Anton and offers the international associations IVSI, ISSA and ISIA to install a joint office there. The ISIA Presidium does not support this project of Interski. The President does not see, that Interski's plans for the future, which were discussed in Frankfurt in 2018, are being realised. The new IVSS President Dieter Bubeck wants to develop a common digital platform for Interski for the worldwide teaching of snow sports. Whether and in what way the ISIA could participate will be discussed when concrete ideas and proposals are known. The next Interski Assembly of Delegates with new elections of the Presidium will take place from 21.- 25. March 2021 in Levi.

#### b. Vizepräsidenten / Vice Presidents

Der Vizepräsident Europa berichtet über den Start der Wintersaison in Europa. Die Themen Klimaveränderung und Nachhaltigkeit des Schneesports sind sehr präsent. Die ISIA sollte sich darauf einstellen, dass eine gemeinsame Position zu diesen Themen zu entwickeln.

Vicepresident Europe gives a report on the start of the winter season in Europe. The topics of climate change and sustainability of snow sports are very present. The ISIA should prepare itself to develop a common position on these issues.

Der Vizepräsident Amerika informiert, dass der Schneesport in Nordamerika sowohl aus gesundheitlicher Sicht, als auch aus Sicht der persönlichen Entwicklung insbesondere der jungen Menschen und der Familien eine immer größere Bedeutung

bekommt. Die Skigebiete und Skischulen benötigen dafür das notwendige und qualitativ bestens ausgebildete Personal möglichst als Vollzeit-Mitarbeiter. Einige Skigebiete bewerben den Weg, das Skifahren selber zu lernen und gestalten entsprechende Lernarenen. Der Kanadische Skilehrerverband, CSIA, unterstützt diesen Weg nicht, denn Schneesportlehrer haben weit mehr zu bieten als die Vermittlung der Skitechnik. Ferner berichtet er über seine Gespräche mit Martin Bacer (ARG) und Eric Shekelton (USA).

Vice President America reports, that snow sports in North America are becoming more and more important from the point of view of health as well as personal development, especially of young people and families. The ski resorts and ski schools need the necessary and qualitatively best qualified personnel as full-time employees. Some ski resorts advertise the way to learn to ski themselves and create learning areas. The Canadian Ski Instructors Association, CSIA, does not support this way, because snow sports instructors have much more to offer than the teaching of skiing technique. He also gives an update on his conversations with Martin Bacer (ARG) and Eric Shekelton (USA).

Der Vizepräsident Pazifischer Raum berichtet von Problemen in Südkorea, da sich dort vor einiger Zeit ein weiterer Skilehrerverband gegründet hat und einige Skigebiete versuchen, auf Skischule Druck auszuüben, damit sie sich dem anderen Skilehrerverband anschließen. Er wird die Entwicklungen weiter beobachten. Der Vizepräsident Pazifischer Raum plant für April 2020 ein Meeting mit allen ISIA-Nationen in Asien und dem pazifischen Raum. Ziel des Meetings soll sein, eine bessere Zusammenarbeit und Vernetzung der einzelnen Nationen zu erreichen.

The Vicepresident Pacific Area reports problems in South Korea, where another ski instructors association was founded some time ago and some ski resorts are trying to put pressure on ski schools to join the other ski instructors association. He will continue to keep an eye on developments. The Vicepresident Pacific is planning a meeting with all ISIA nations in Asia and the Pacific region in April 2020. The goal of the meeting is to achieve a better cooperation and networking of the member nations.

#### c. Generalsekretär / General Secretary

Der Generalsekretär informiert über den Stand bei den Mitgliedsbeiträgen 2020 und der Bestellung der ISIA-Marken. Er informiert über die neue Mitarbeiterin Marina Wolf, die seit Oktober '20 das ISIA Office betreut. Zum Schluss berichtet er über aktuelle, politische Entwicklung in Europa und verweist dazu auf Ziffer 6 der Agenda.

The General Secretary informs about the status of the membership fees 2020 and the order of the ISIA stamps. He informs about the new employee Marina Wolf, who has been in the ISIA office since October '20. Finally, he reports on current political developments in Europe and refers to point 6 of the agenda.

d. Kommissionen (TK – JK – MK – SK) / Commissions (TC – LC – MC – SC)

TK:

Tomislav Sepic informiert über die Veränderungen in Europa auf Grundlage der neuen Delegierten Verordnung der Europäischen Kommission über die Berufsanerkennung von Skilehrern. Er verweist auf die unklare Situation in China, die von außerhalb sehr schwer zu beurteilen ist.

TC:

Tomislav Sepic informs about the changes in Europe on the new delegate regulation of the European Commission on the recognition of professional ski instructors. He refers to the unclear situation in China, which is very difficult to evaluate from outside.

JK:

Katalin Egri konnte bisher keinen Entwurf für einen „Code of ethic“ erstellen. Zu Beginn des Jahres 2020 wird sie einen Vorschlag nachreichen. Sie berichtet von ihren Gesprächen mit diversen Vertretern von IPC. Nach Durchsicht des Vertragsentwurfes ISIA-IPC ist sie der Überzeugung, dass ISIA den vorliegenden Vertrag unterschreiben kann. Um über den inhaltlichen Austausch zu entscheiden, empfiehlt sie eine Arbeitsgruppe einzurichten.

LC:

Katalin Egri was not able to prepare a draft for a "Code of ethic". At the beginning of 2020 she will present a proposal. She reports on her discussions with various representatives of IPC. After reviewing the ISIA-IPC draft agreement, she is convinced, that ISIA can sign the contract. In order to decide on the exchange of content, she recommends setting up a working group.

MK:

Sandi Murovec kann an der Sitzung nicht teilnehmen. Er unterstützt die Arbeit im ISIA Präsidium weiterhin. Der Präsident wird ihn nach der Sitzung kontaktieren.

MC:

Sandi Murovec cannot attend the meeting. He continues to support the work of the ISIA Presidium. The President will contact him after the meeting.

SK:

Timo Welsby berichtet von seinen Gesprächen mit Evgenia (RUS) über die Entwicklung eines ISIA Standards für Skischulen. Mit dem Entwurf von Evgenia hat die ISIA eine gute Basis. Für die weitere Entwicklung und Gestaltung benötigt er die Diskussion im Präsidium. Bei der DV 2020 in Budapest soll Timo Welsby den ISIA Standard für Skischulen vorstellen.

Timo Welsby reported from his conversations with Evgenia (RUS) about the development of an ISIA standard for ski schools. With the draft of Evgenia, ISIA has a good basis. For the further development he needs the discussion in the presidium. At the

GA 2020 in Budapest Timo Welsby will present the ISIA standard for ski schools.

#### 4. Aktuelle Projekte / current projects:

Annex 4.

Aktuell: Was wurde getan, was muss getan werden

Der Arbeitsplan liegt dem Protokoll bei (Anlage 4.a). In diesem Zusammenhang weist der Präsident darauf hin, dass einige Aufgaben zwar erledigt sind, aber in der weiteren Arbeit des Präsidiums weiter zu entwickeln sind.

Tomislav Sepic stellt die Entwürfe für folgende Vorlagen vor (Anlage 4.b):

- ISIA Technical Test Auswertung
- ISIA Technical Test Zertifikat
- ISIA TK Inspektionsregeln „Qualitätsstandard“
- ISIA Technical Test Vorlage für Ski Alpin
- ISIA Technical Test Vorlage für Snowboard

Das Präsidium bespricht die Vorschläge. Vorschläge zur Korrektur bitte bis 31.01.2020 an Tomislav Sepic senden. Im Februar '20 werden diese Vorlagen auf die Website der ISIA gestellt.

Current: what has been done, what needs to be done

The working plan is attached to the minutes (Annex 4.a). In this context, the President pointed out, that certain tasks have been completed, but are to be developed in the further work of the Presidium.

Tomislav Sepic presents the drafts for the following documents (Annex 4.b):

- ISIA Technical Test Evaluation
- ISIA Technical Test Certificate
- ISIA TK inspection rules "Quality standard"
- ISIA Technical Test template for Alpine Ski
- ISIA technical test template for snowboard

The Presidium discusses the proposals. Please send your proposals for correction to Tomislav Sepic by 31.01.2020. In February '20 the final documents will be placed on the website of ISIA.

#### 5. ISIA Partnerschaft / ISIA partnership

##### a. Energia Pura

Der Präsident steht in Kontakt mit Energia Pura. Es besteht ein großes Interesse an einer Zusammenarbeit mit ISIA. Die Partnerschaft wäre eine gute Möglichkeit für eine erste Sponsoringvereinbarung der ISIA. Der Präsident wird gemeinsam mit Energia Pura die Idee eines ISIA Partnerpool weiter entwickeln. Diese konzeptionelle Aufgabe soll durch die Marketing Kommission geleistet werden.

The President is in contact with Energia Pura. There is a great interest in a cooperation with ISIA. The partnership would be a good possibility for a first

sponsoring contract of ISIA. Starting from the cooperation with Energia Pura the President will aim to further develop the idea of an ISIA partner pool. This conceptual task shall be done by the Marketing Commission.

b. IPC – International Paralympic Committee

Das Präsidium beschließt einstimmig, die vorliegende Vereinbarung über die Partnerschaft mit IPC zu unterzeichnen.

The Presidium decides unanimously to sign the current agreement for the partnership with IPC.

6. Delegierte Verordnung für Berufsskilehrer in Europa / Delegated Regulation for professional Ski Instructors in Europe (<https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:32019R0907>)

a. Klarstellung der Sitzung vom 21. Oktober in München / clarification on the meeting of last 21st October in Munich

Der Generalsekretär berichtet von der Sitzung der Europäischen Berufsskilehrerverbände, die das MoU unterzeichnet haben, am 21.10.2019 in München. Die Sitzung hat auf Einladung von Österreich stattgefunden. Der Generalsekretär nahm als Hauptgeschäftsführer des deutschen Verbandes teil. Im Rahmen der Sitzung wurden einige Punkte, die aus Sicht von Frankreich, Österreich und Italien in der Delegierten Verordnung zu präzisieren sind, vorgestellt. Im Nachgang wurde an die teilnehmenden Verbände ein Protokoll versandt. Deutschland hat seine Position und seine offenen Fragen zu dem Protokoll an alle anwesenden Verbände gesandt. Eine Rückmeldung dazu gab es bisher nicht.

The General Secretary reports from the meeting of the European professional ski instructors' associations, who have signed the MoU, on October 21st, 2019 in Munich. The meeting was held by invitation of Austria. The General Secretary attended as the Chief Executive of the German association. During the meeting, some points which, from the point of view of France, Austria and Italy, need to be clarified in the Delegated Regulation, were presented. Minutes were afterwards sent to the participating associations. Germany sent his position and open questions about the minutes to all the associations. There has been no feedback so far.

b. Kommunikation mit den ISIA Mitgliedern / communication to ISIA members

Das Präsidium und der Generalsekretär stehen allen ISIA Mitgliedern, insbesondere denjenigen in Europa, für sämtliche Fragen zur Delegierten Verordnung zur Verfügung. Selbst wenn es nicht die Verantwortung der ISIA ist, sondern die national zuständigen Regierungen und Verbände zuständig sind, kann die ISIA auf Grund ihrer langjährigen Erfahrung einiger Personen und Verbände beraten und unterstützen. Der Generalsekretär wird beauftragt, in Abstimmung mit dem Präsidenten eine Nachricht

an die ISIA Mitglieder in Europa (cc. an die außerhalb Europas) zu senden. The Presidium and the General Secretary are at the disposal of all ISIA members, especially those in Europe, for all questions regarding the Delegated Regulations. Even if it is not the responsibility of the ISIA, but of the nationally competent authorities and associations, the ISIA can help and support due to the long experience of some persons and associations. The General Secretary is mandated to send a message to the ISIA members in Europe (cc. to those outside Europe) in coordination with the President.

## 7. ISIA Qualitätsstandard / ISIA Quality Standard

- a. Entwurf des neuen ISIA Qualitätsstandards / Draft of the new ISIA Quality Standard

Das Präsidium diskutiert die unterschiedlichen Alternativen für die Weiterentwicklung des ISIA Qualitätsstandard auf Grund der Delegierten Verordnung über die automatische Anerkennung von Berufsqualifikationen der Skilehrer in Europa. Es besteht die Möglichkeit, den aktuell gültigen Standard unverändert beizubehalten oder den neuen Standard aus der Delegierten Verordnung in Europa in den ISIA Qualitätsstandard zu integrieren. Das Präsidium wird sich vor einem konkreten Vorschlag an die DV 2020 einen Überblick über die qualitativen Unterschiede zwischen ISIA Test und Technical Test (früher: Eurotest) verschaffen. Dies soll bei einem Technical Test im März 2020 in Tschechien und/oder Deutschland erfolgen. Dort sollen zusätzlich zwei Vorfahrer mit 50 FIS-Punkten starten, um detaillierte Erkenntnisse aus dem Vergleich zwischen den Koeffizienten-System und dem FIS-Punktesystem zu gewinnen.

The Presidium discussed the alternatives for the further development of the ISIA quality standard on the basis of the Delegated Regulation on the automatic recognition of professional qualifications of ski instructors in Europe. It is possible to keep the currently valid standard unmodified or to integrate the new standard from the Delegated Regulation in Europe into the ISIA quality standard. The Presidium will get an overview of the qualitative differences between ISIA Test and Technical Test (formerly: Eurotest) before a concrete proposal to the GA 2020. This should be done at a Technical Test in March 2020 in the Czech Republic and/or Germany. There, two additional forerunners with 50 FIS points will start in order to receive detailed feedback from the comparison between the coefficient system and the FIS point system.

- b. Entwurf des blauen Levels / Draft of the blue level

Das Präsidium diskutiert die Idee, ein blaues Level (Einstiegslevel) im ISIA Qualitätsstandards einzuführen. Ziel ist, den Schneesportlehrern in Ausbildung mit diesem Level eine Zughörigkeit zur ISIA zu bieten. Folgende Kriterien für das "ISIA blue level" definiert das Präsidium:

- Ausbildung in Erster Hilfe und Rettung
- mindestens 100 Stunden Ausbildung
- es wird keine Marke vergeben (eventuell kann das ISIA Logo auf dem nationalen

Ausweis gedruckt werden, sofern die Voraussetzungen erfüllt sind  
Das Präsidium beauftragt die Technische Kommission (TK) bis zur nächsten Präsidiumssitzung im März 2020 damit, einen Entwurf für die Integration des "blue level" im ISIA Qualitätsstandard vorzulegen. Bei der DV 2020 in Budapest sollen die Mitglieder darüber entscheiden.

The Presidium discusses the idea to add a blue level (entry level) to the ISIA quality standard. The aim is to offer snow sports instructors in training with this level an affiliation to ISIA. The following criteria for the "ISIA blue level" are defined by the presidium:

- Training in first aid and rescue
- at least 100 hours of training
- no stamp will be given (possibly the ISIA logo can be printed on the national identity card if the requirements are fulfilled)

The Presidium instructs the Technical Commission (TC) to present a draft for the integration of the "blue level" in the ISIA quality standard until the next Presidium meeting in March 2020. At the GA 2020 in Budapest the ISIA members shall decide on this matter.

c. Entwurf der neuen ISIA Card / Draft of the new ISIA Card

Der Generalsekretär legt einen ersten Entwurf für eine Überarbeitung der ISIA Card vor (Anlage). Das Präsidium diskutiert den Entwurf und fordert:

- Flagge und Logo des nationalen Verbandes verwenden
- Qualifikation des Schneesportlehrers
- [www.isia.ski](http://www.isia.ski) aufdrucken
- mehr schwarz/anthrazit
- 2 Varianten (1x als Rückseite des nationalen Ausweises, 1x als ISIA Card mit Vorder- und Rückseite)

Das Präsidium beauftragt die Technische Kommission (TK) mit der Vorlage einer finalen Version auf Grundlage des vorliegenden Entwurfs bis zur nächsten Präsidiumssitzung.

The Secretary General presents a first draft for a new design of the ISIA Card (Annex). The Presidium discuss the draft and request:

- Use the flag and logo of the national association
  - Qualification of the snowsports instructor
  - print [www.isia.ski](http://www.isia.ski)
  - more black/anthracite
  - 2 versions (1x as back of the national identity card, 1x as ISIA card with front and back)
- The Praesidium instructs the Technical Commission (TC) to make a final version based on the present draft until the next meeting of the Praesidium.

d. Skischul-Standard / Ski Schools Standard

siehe 3.d. auf Seite 4 des Protokolls

see 3.d. on page 4 of the minutes

- e. Qualifikationsstandard für Beobachter (z.B. China, CSA) / Qualification Standard for observer (for example China, CSA)

Das Präsidium diskutiert die aktuelle Situation der Beobachter. Es sollen für die Zukunft die Voraussetzungen für die Dauer des Status "Beobachter" genauer definiert werden

The Presidium discussed the current situation of the observers. The conditions for the duration of the status "observer" should be more clearly defined for the future.

## 8. ISIA Delegiertenversammlung 2020 / ISIA Assembly of the Delegates 2020, Budapest

Das Präsidium bespricht mögliche Inhalte und Themen für die ISIA Tagung und die ISIA DV 2020 in Budapest. Das finale Programm wird bei der nächsten Präsidiumssitzung festgelegt. Konkrete Vorschläge für Themen und mögliche Referenten sowie für Workshops sollen die Präsidiumsmitglieder bis 20.02.2020 an das ISIA Office senden. Die Organisation vor Ort sowie die Gesamtkoordination liegt bei Katalin Egri.

Zeitplan:

- 13.06. Anreise Präsidium
- 14.06. Anreise Mitglieder / Präsidiumssitzung
- 15.06. Tagung
- 16.06. Delegiertenversammlung

Entwurf der Agenda:

ISIA World Forum, EU Delegated Regulation, ISIA Database new, cooperation with IPC, partnership with FIPS, postpone the GA 2021 to 2022 (in terms of World Forum), financial report 2019, Budget 2021, open requests, ethical code, ...

- 17.06. Sightseeing Budapest
- 18.06. Rückreise

Das Präsidium entscheidet einstimmig über die Anzahl der Stimmrechte auf Grundlage der gültigen Statuten wie folgt:

1. Falls die in der ISIA Database eingetragene Anzahl an Schneesportlehrer geringer ist als die Anzahl der bestellten und bezahlten ISIA Marken 2020, werden die Stimmrechte gemäß der ISIA Database berechnet.
2. Falls die in der ISIA Database eingetragene Anzahl an Schneesportlehrer größer ist als die Anzahl der bestellten und bezahlten ISIA Marken 2020, werden die Stimmrechte gemäß der Bestellung der ISIA Marken 2020 berechnet.

The Presidium talks about possible contents and topics for the ISIA congress and the ISIA DV 2020 in Budapest. The final programme will be fixed at the next presidium meeting. Concrete proposals for topics and possible speakers as well as for workshops should be sent by the members of the presidium to the ISIA Office by February 20th, 2020. Katalin Egri is responsible for the organisation in Budapest as well as the overall coordination.

Timetable:

- 13.06. arrival Presidium
- 14.06. arrival / Presidiums meeting

- 15.06. congress
- 16.06. General Assembly

Draft of the agenda:

ISIA World Forum, EU Delegated Regulation, ISIA Database new, cooperation with IPC, partnership with FIPS, postpone the GA 2021 to 2022 (in terms of World Forum), financial report 2019, Budget 2021, open requests, ethical code, ...

- 17.06. Sightseeing Budapest
- 18.06. departure

The Presidium decides unanimously about the voting rights on the basis of the valid statutes as follows:

1. if the number of snowsport instructors registered in the ISIA Database is less than the number of ISIA stamps ordered and paid for in 2020, the voting rights will be calculated according to the ISIA Database
2. If the number of snowsport instructors registered in the ISIA Database is higher than the number of ordered and paid ISIA stamps 2020, the voting rights will be calculated according to the order of the ISIA stamps 2020.

## 9. ISIA World Forum 2021

Das Präsidium entscheidet einstimmig, dass das ISIA World Forum für die professionellen Schneesportlehrer vom 03.04. bis 08.04.2022 stattfindet, wobei am 03.04. die Anreise ist und am 08.04. die Abreise. Das Präsidium beantragt bei der ISIA Delegiertenversammlung 2020 in Budapest, die Wahl des Präsidiums von 2021 auf 2022 zu verschieben, um während des ISIA World Forums eine Delegiertenversammlung durchführen zu können.

Das vorliegende Veranstaltungskonzept (Anlage) wird ausführlich diskutiert. Die Präsidiumsmitglieder werden gebeten, bis 31.01.2020 ihre finale Anmerkungen, ihre Korrekturen und ihre Ergänzungen schriftlich an das ISIA Office zu senden. Sobald alle Rückmeldungen vorliegen, findet eine finale Abstimmung im Präsidium statt.

Valentin Kiedaisch wird sich parallel darum bemühen, über einen deutschen Snowboardausbilder eine professionelle Veranstaltungspräsentation mit allen Daten und Fakten erstellen zu lassen. Mit dieser Präsentation können anschließend die Gespräche mit möglichen Veranstaltungsorten geführt werden. Diese Präsentation soll bis 29.02.2020 vorliegen.

The Presidium unanimously decides that the ISIA World Forum for professional snow sports instructors will take place from 03.04. to 08.04.2022, with arrival on 03.04. and departure on 08.04. The Presidium asks the ISIA Assembly of Delegates 2020 in Budapest to postpone the election of the Presidium from 2021 to 2022 in order to be able to hold a Assembly of Delegates during the ISIA World Forum.

The present event concept (annex) will be discussed in detail. The members of the Presidium are asked to send their final remarks, corrections and additions to the ISIA Office by January 31st, 2020. As soon as all feedbacks are available, a final vote will be made by the Presidium.

In parallel Valentin Kiedaisch will try to get a professional event presentation with all facts and figures prepared by a German snowboard instructor. With this presentation, the meeting can then be held with possible venues for the event. This presentation should be available by 29.02.2020.

## 10. Neue ISIA Database / new ISIA database

Die Ideen und Vorstellungen zur neuen ISIA Database von Snow Recruiter and Fortyseven werden via Skype präsentiert. Das Präsidium bespricht die beiden Präsentationen. Es sind abschließend noch ein paar Details zu klären. Eine dritte Möglichkeit wird kurzfristig über Jiri Kotaska vermittelt. Ein Skype-Meeting mit diesem tschechischen Anbieter wird in den nächsten Tagen stattfinden.

Das Präsidium beschließt einstimmig, dass die Entscheidung über die Vergabe zur Erstellung der neuen ISIA Database durch den Präsidenten, den Vizepräsident Europa und den Generalsekretär getroffen werden können.

The ideas and visions for the new ISIA Database of Snow Recruiter and Fortyseven were presented via Skype. The Presidium discusses the two presentations. Finally, there are some details to be clarified. A third possibility will be offered at short notice from Jiri Kotaska. A Skype meeting with this Czech provider will take place in the next few days.

The Presidium decides unanimously that the decision on the contract for the production of the new ISIA Database can be made by the President, the Vicepresident Europe and the General Secretary (presidency).

## 11. Termine / meetings

The next presidium meeting will be in March 2020 in Spindleruv Mlyn/Czech Republic:

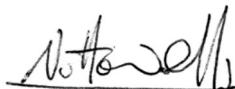
- March 12th, 2020: arrival
- March 13th, 2020: 9:00 -12:00 am Technical Test, 2:00 - 6:00 pm Presidium meeting
- March 14th, 2020: 9:00 am - 3:00 pm Presidium meeting, afterwards departure
- March 15th, 2020: departure

## 12. Varia / various

Unter Varia gibt es nichts zu besprechen.

Under various there is nothing to discuss.

## International Ski Instructors Association ISIA



Dr. Vittorio Caffi  
President



Peter Hennekes  
General Secretary

**Ergänzender Hinweis zur Kostenerstattung / additional note on reimbursement of costs:**

- Die Kosten für An-/Abreise sowie für die Unterkunft/Verpflegung vom Präsidenten und vom Generalsekretär werden von ISIA übernommen.  
- ISIA will pay for the cost of travel as well as for the accommodation of the President and the General Secretary.
  
- Die Kosten der An-/Abreise der Vizepräsidenten, des Schatzmeisters und der Beisitzer übernimmt deren Verband oder sie selbst. Im Fall, dass der Vizepräsident Pazifik und der Vizepräsident America nach Europa kommen, übernimmt die ISIA 1/3 der Flugkosten bis max. € 600,- für den Hin- und Rückflug. Im Fall, dass ein Meeting in Asien oder Amerika stattfindet, wird vom Präsidium eine separate Entscheidung getroffen.  
- The costs for the arrival/departure of the Vicepresidents, the Treasurer and the Advisors are paid by their Association or by themselves. In the case, that the Vicepresident Pacific and the Vicepresident America are coming to Europe, the ISIA pays 1/3 of the flight costs up to a maximum of € 600,- for the flight. In case a meeting takes place in Asia or America, a separate decision will be made by the Presidium.
  
- Die Kosten für die Unterbringung bei einem Meeting übernimmt die ISIA für die Dauer des Meetings für das gesamte Präsidium. Sofern ein ISIA Meeting im Rahmen einer anderen Veranstaltung durchgeführt werden (.z.B. Interski, WM, ...) wird nur die anteilige Unterbringung für die Tage von der ISIA bezahlt, an denen ein ISIA Meeting (z.B. eine Präsidiumssitzung, General Assembly) stattfindet.  
- ISIA will pay the costs for accommodation at a meeting for the duration of the meeting for the whole presidium. If an ISIA Meeting is held in the context of another event (Interski, WM, ...) only the partial accommodation for the days on which an ISIA Meeting (Presidium meeting, General Assembly) takes place will be paid by the ISIA.



## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

### Goals

- Safety – guarantee of qualified instructors for guests and appropriate working environment for instructors
- Quality – ISIA standards
- Transparency – easy clear to understand criteria, defined procedures, all information on licensed schools available on-line
- Promotion of the ISIA brand – mutual benefit
- Add value to ISIA members – working, ready to implement and easy to manage concept; marketing instruments; global involvement, etc.

*Potential extra income*

### General

Ski schools are an important element of the ISIA standards quality maintenance system worldwide. For ISIA standards to be effective, they need to work well at the ski school level. The ISIA is in the process of creating a system to allow effectively operating schools around the world to be recognised and marked with the quality mark. ISIA is developing the criteria that would allow both ISIA and the member nations to recognise good level active schools, which support the concept of ISIA standards and are effective at attracting and retaining skiers and creating friendly and professional working environment for instructors.

ISIA School License should become a quality label to be used only upon approval of ISIA or a member nation.

All names, logos and images are to be protected.

All ISIA licensed schools are to be listed on the ISIA website (updated annually or as required). School management should be responsible for timely updates of school details ([how?](#)) Every three years?/TW

### Open Questions:

1. Direct or via national association? (for school registration/updates/upgrades) I would suggest that it is handled through a national association but in cooperation with ISIA ski school committee/TW
2. School size (at least ... instructors, at least ... management ...) I would recommend setting a minimum number of ski instructors eg 15 teachers. In addition, there must be a designated ski school director. In addition, at least the following should be considered: national working conditions are respected, occupational health care is organized, insurance required by law is in force, no tax debts. I would see this type of thing being important for reputation management./TW
3. Levels? (Depending on size, number of instructors, number of ISIA stamps/cards – just 1 or 1,2,3 or basic, silver, gold?) I would start with the fact that the ski school either gets or doesn't get the ISIA standard. We can, for example, reward a ski school of the year, etc/TW
4. Virtual schools (Ski School must operate... actual office, beginners slope...) The ski school must, of course, describe the circumstances where the instruction is given. However, different countries have different practices for circumstances. Not all ski schools can



INTERNATIONAL SKI INSTRUCTORS ASSOCIATION  
INTERNATIONALER SKILEHRERVERBAND  
ASSOCIATION INTERNATIONALE DES MONITEURS DE SKI

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## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

influence the development of the slopes, though they would like to. So I wouldn't give it too much weight./TW

5. Multiple locations? Branches? I think this is possible and not an obstacle/TW

ISIA certified/licensed/recognised Ski Schools

ISIA Ski School Standard  
DRAFT 1.1 - ES - NRLI



## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

### ISIA Quality Standard for the ISIA Licensed Ski Schools

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[\[obj\] Appendix I:](#)

10. ...

[Appendix II:](#)

11. ...

Sivunvaihto

### ISIA Ski School Standards



## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

### 1. Preamble

- These regulations define the requirements for allocation of the ISIA licenses to ski schools.
- The ISIA intends to support the improvement of ski school services and promote quality and safety worldwide by means of the ISIA Ski Schools Standard. (Recognize active schools?)
- The ISIA Ski Schools Standard is not an obligation, but rather an instrument for the ski school to maintain and control a set level of quality, to enhance marketing potential and create additional income possibilities.
- The ISIA Ski School Standard does not substitute any local certification or other formal registration required.
- To apply ISIA Ski School License candidate schools may address their national ISIA member association or ISIA. Prerequisites will be checked by the national associations and/or ISIA. *the associations of all countries are not in ISIA so I think the application in this case could be made directly to ISIA/TW*

### 2. Criteria

ISIA licensed ski school must fulfil the following criteria:

- Ski schools of ISIA member countries (*can ski schools from non-member countries apply for a license, provided they fulfill all the criteria?*) implementing ISIA quality standards. *My opinion is that it can be possible/TW*
- Minimum 60% (*percentage to be agreed*) of active ski instructors possess valid national licenses or licenses of another ISIA member association (ISIA Trainee Level or higher). Instructors without a license are obliged to undergo basic level course and certification within 12 months starting from the date of their employment at the school. *In Finland, all ski instructors must have completed at least level 1 ski instructor training. would there be a minimum number of ISIA stamp and ISIA card level ski instructors. However, these should be these levels in ski school/TW*
- Minimum wage at the level of ...% (*percentage to be agreed*) of the legal national minimum wage. *100%/tw*

*How strict do we want to be? Other conditions may include*

- Incident / injury protocol in place, annual incident report submitted (*extra work to check*).*this is good!/TW*
- School offers training possibilities for instructors on a regular basis.*Yes. Skischool should give some kind of training lessons to ski-instructors./TW*
- Minimum (?) ISIA stamp level instructor per discipline (*card level?*).*5-10?/TW*
- School is officially registered according to national and local regulations. *yes/TW*
- Group and individual classes offered at announced prices (max 12 persons per instructor)  
*Okay. In finland it is less than 10./TW*
- *other suggestions*



## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

### 3. Application procedure

Application package includes: complete online application form, proof of ..., - see below

Application procedure: once submitted the application is being reviewed by the technical commission? The commission may decide to approve the application based on the data and documents submitted or may appoint an interview with the applicant or an actual inspection of the school. In case of positive decision the applicant is notified within 30 calendar days from the date of application. Should the application be incomplete or in case the commission has questions to the applicant, they will be notified accordingly. Missing information, documents or answers to the questions are to be provided to the commission within 10 calendar days starting from the date of notification.

Is it enough or do we want to make them candidates for the 1<sup>st</sup> year and upgrade next season?

(Candidate school (max 1 year), decision taken by technical commission/ Presidium?) Good idea.. 1<sup>st</sup> is candidate. Decision made by ISA ski school comission/TW

ISIA (National Association) has the right to request additional documents and carry out inspections at any time. In case of non-compliance ISIA has the right to put the license on hold, allowing the school 1 month for making the necessary corrections.

### 4. License termination / failure to comply with the requirements

Can license expire? When? Every 3-4 years and then it will be checked/TW.

At the decision of the school – ISIA/national association to be notified before May 1.

At the decision of the technical commission approved by the (Presidium). The school has the right to submit corrections and / or explanations to the Presidium. Decision of the Presidium is final.

### 5. Fees

Fees are set by the ISIA Presidium and are to be paid to ISIA (or to National Association?) I think that it would be good if both gets something 500€/year?TW

Application fee – nonrefundable – 1 year, otherwise new application. Prof of payment to be submitted with the application package

Annual fee – to be submitted before September 1.

Branches of the same school register at 50% of the fee.

### 6. Rights and Obligations of the ISIA / National Association



## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

Inspections

We need to offer benefits We need to think about this at the board/TW

Marketing

Education (courses, on-line seminars, priority for calendar events, etc.)

Support

Wholesale discounts

etc.

### 7. Rights and Obligations of the School

By submitting the application the School accepts the regulations and agrees to comply with them at all times.

Licensed school is obliged to use names, logos, images according to (the ISIA Style Guide?) ensuring visibility and strengthening of the ISIA brand.

Place an active link to ISIA and national association websites

Use branding on informational and promotional materials: office, printed and digital materials, uniforms, in other communications (we would need guidelines)

Conditions may change at any time at the decision of the Presidium

### Rules for issuing ISIA Ski Schools License

The Rules for issuing ISIA Ski Schools Licenses govern the right of ski schools to use the ISIA Ski School Mark.

Agreed at the delegates' meeting of ... 20.. in ....

#### 1. Mark protection

The ISIA Ski School Mark is identified by the following mark in the Swiss registry of trademarks under no. ....

#### 2. Use of the Mark

The ISIA Ski School Mark may only be used by certified ski schools and ski instructors belonging to them.



## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

Member associations, ski schools and ski instructors may only use the ISIA mark in conjunction with their association or ski school badge.

The ISIA mark may be worn on the instructor's uniform, and may also be reproduced on letterheads, printed papers, vehicles, transparencies and signs of the member associations, ski schools and ski instructors.

Any other use of the mark requires the approval of the Executive Committee.

The Executive Committee is at liberty to confer limited rights to the stamp on third parties in cooperation and sponsorship agreements.

Member associations, ski schools or ski instructors who use the ISIA Ski School Mark in contravention of these rules may have their rights to its use withdrawn by the Executive Committee.

### 3. Issue of the Mark

1. ISIA maintains a database of all ski and snow sports schools holding the ISIA Ski School Mark; member associations are to pass the latest updated details of their ski schools on to ISIA on an annual basis.
2. Member associations and/or schools will receive an ISIA Ski School Mark once certification procedures...
3. Member associations will only pass the ISIA Ski School Mark on to those of their ski schools which have achieved the ISIA Ski Schools Standard for the mark (please refer to the ISIA Ski Schools Standard).

### 4. Infringements and sanctions

In the event of proven infringements of these regulations, a member association and/or school may have its right to procurement of the ISIA Ski School Mark withdrawn by the Executive Committee.

Agreed at the delegates' meeting of ... 20.. in ....

Sivunvaihto

### On-line application form

Please note this form is for schools registering with ISIA (?) for the first time. If you are looking to renew your school's registration for the 2020/2021 period then please login to your Administrator Account.

Before completing this form, please be aware of the ISIA School Standards you would be required to meet as part of your ISIA School Registration.



## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

To begin the process please complete the form below. All fields marked \* must be entered.

ISIA Member Nation\*

Official School Name\*

School website

Type of organization: government / privately owned / association / other (specify)

School Address\* (permanent throughout the season)

School telephone number

School Postcode\*

School Email\*

Name of the ski area

Owner/director/head of organization (position, name, ISIA stamp/Card)

Contact Person Name\*

Contact Person Email Address (if different)\*

As you're registering as a new school, you'll become the school's main contact. We email the main contacts regularly about Registration and you'll be expected to login to the member's area to complete the process and update your school's details

To access this area you'll need ... Please list your name and ...

Title\*

First Name\*

Last Name\*

Telephone

Mobile Telephone\*

Email Address\*

Terms & Conditions



## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

By ticking this box I agree by the Terms and Conditions of ISIA and the Data Protection Statement below.

### Data Protection Information

Ticking the box above, you agree the ISIA and its associations can use your personal data, including sensitive personal data, for the purposes of your involvement in ISIA operations and to send you information related to these purposes by post, email or SMS

Foundation Year

Cooperation with the National Association

Official registration according to national regulations

Main school or branch

Disciplines: alpine, snowboard, cross country, telemark, other (specify)

Total number of employees

Number of instructors (per discipline?)

Number of instructors of ISIA Trainee level

Number of instructors with ISIA stamp

Number of instructors with ISIA card

Minimum wage

Number of beginner slopes at your School

Equipped with lifts

Number of classes / lessons / hours taught per season

Budget last season (for internal use only)

Incident protocol in place

Anything you would like to add

### Attachments



## ISIA Ski School Standard – Draft 1.1 – In collaboration with NRLI - ES

Please scan and attach copies of the following to your application:

(All official documents must be accompanied with translations in English or German)

Statutes

Proof of registration

Copy of bank transfer

Attach a map/drawing and photographs of the area and the school indicating:

- The location of the ski school office
- Beginners slope(s)
- Ski lift(s)
- Other significant ... (playground, etc)
- Distance from the ...

Copies of leaflets, posters, other informational and advertising materials

Price list

Incident protocol

Safety and incident report (last season)

Photographs of school uniform, badges, etc

List of employees indicating their ISIA qualifications and corresponding marks for non-certified instructors

**Renew License**

Update numbers on employees

Attach copies of relevant documents

# ISIA task summary

15.01.2020



no.	topic	meeting / date	task	to do until	responsible	open / done	comments
1	Minutes	presidium meeting 2018-11-14	minutes of presidium meeting from January 2017 in Zurich	31.12.2018	Kiedaisch	done	we don't work on it anymore
2	Interski '19 ski school	presidium meeting 2018-11-14	Plan and organize		Welsby, Kiedaisch	done	
3	Interski '19 ski school	presidium meeting 2018-11-14	ISIA Beach flags	28.02.2019	ISIA Office	done	
4	ISIA Quality flyer	presidium meeting 2018-11-14	create a flyer	28.02.2019	ISIA Office	done	
5	Interski '19	presidium meeting 2018-11-14	merchandising products	28.02.2019	Caffi, Office	done	
6	ISIA congress '18	presidium meeting 2018-11-14	summaries of the workshops	31.12.2018	Caffi, Office	done	
7	inspections by TC	presidium meeting 2018-11-14	inspection costs and corresponding procedure	15.12.2018	Kiedaisch	done	
8	ISIA Statuten	presidium meeting 2018-11-14	voting system	15.12.2018	Egri	done	
9	ISIA Statuten	presidium meeting 2018-11-14	changing currency	15.12.2018	Hennekes	done	
10	ISIA nation survey	presidium meeting 2018-11-14	create and design	20.12.2018	Office	done	
11	ISIA Database new	presidium meeting 2018-11-14	meeting snowrecruiter	31.12.2018	Caffi	done	
12	request Serbia	presidium meeting 2018-11-14	corresponding	30.11.2018	Kiedaisch	done	
13	request Poland	presidium meeting 2018-11-14	review TC		Kiedaisch	done	Meeting at the Interski '19
14	request APUL	presidium meeting 2018-11-14	clarify the open points	30.11.2018	Caffi, Kiedaisch	done	
15	status Romania	presidium meeting 2018-11-14	clarify the status "ISIA Card"	16.03.2019	Caffi, Kiedaisch	done	Meeting at the Interski '19
16	request Chile	presidium meeting 2018-11-14	request B. Varela	16.03.2019	Caffi, Kiedaisch	done	Meeting at the Interski '19
17	Request Spain	presidium meeting 2018-11-14	process the request	31.01.2019	Kiedaisch	done	
18	ISIA World Forum	presidium meeting 2018-11-14	create a first concept	28.02.2019	TC, Hennekes	done	General Secretary is working on concept
19	request Andorra	Assembly of the Delegates 2019-03-20	create a code of ethic	01.05.2020	Präsidium	in progress	DA 2021, Budapest

20	request Poland	Assembly of the Delegates 2019-03-20	Change No. 5 in the ISIA quality standard	01.05.2020	Assembly of the Delegates	in progress	DA 2021, Budapest
21	request Spain	Assembly of the Delegates 2019-03-20	Including Spanish as a further language at the Assembly	01.05.2020	Assembly of the Delegates	in progress	DA 2021, Budapest
22	request Netherland	Assembly of the Delegates 2019-03-20	Reminder on the task of returning Austria, Italy and France in ISIA	01.05.2020	Präsidium	done	
23	Energia Pura	presidium meeting 2019-07-06/07	Further cooperation and develop a partnership together with the TC	11.11.2019	Caffi	in progress	
24	IPC	presidium meeting 2019-07-06/07	Checking the contract, finalise the contract, invitation to DA Budapest	31.08.2019	Egri, presidium	done	
25	FIPS	presidium meeting 2019-07-06/07	making an agreement, invitation to DA Budapest	31.10.2019	Caffi	in progress	
26	ISIA Quality Standard	presidium meeting 2019-07-06/07	Implementation of the DRA	31.10.2019	Caffi, Kiedaisch, Hennekes	in progress	
27	ISIA Skischool Standard	presidium meeting 2019-07-06/07	work out the concept	31.10.2019	Welsby	in progress	Presentation from Timo at GA 2020
28	ISIA DA 2020	presidium meeting 2019-07-06/07	Suggest further topics	31.10.2019	presidium	open	
29	ISIA World Forum	presidium meeting 2019-07-06/07	Feedback, ideas, missing content	10.08.2019	presidium	in progress	
30	ISIA Database	presidium meeting 2019-07-06/07	offers should be available	15.09.2019	presidium	in progress	
31	TC rules	presidium meeting 2019-07-06/07	update the documents	30.09.2019	Sepic	in progress	
32	Membership questionnaire	presidium meeting 2019-07-06/07	update the documents, available on the website	30.09.2019	ISIA Office	in progress	
33	ISIA Test application forms	presidium meeting 2019-07-06/07	update the documents, available on the website	30.09.2019	Sepic	in progress	
34	Inspection forms	presidium meeting 2019-07-06/07	update the documents	30.09.2019	Sepic	in progress	
35	ISIA Test certificate	presidium meeting 2019-07-06/07	create the document	30.09.2019	Sepic	in progress	
36	Code of ethic	presidium meeting 2019-07-06/07	create the document	30.09.2019	Egri	in progress	draft from Kati till January 2020
37	TC rules and documents	presidium meeting 2019-11-11/12	Feedback to the draft documents	31.01.2020	Presidium	open	
38	EU Delegated Regulation	presidium meeting 2019-11-11/12	Information for members and offering to support, if they need help and support	23.12.2019	General Secretary	done	
39	ISIA Quality standard	presidium meeting 2019-11-11/12	Further development	31.03.2020	Presidium	in progress	
40	ISIA blue level	presidium meeting 2019-11-11/12	draft of integration	15.03.2020	TC	open	
41	ISIA Card new	presidium meeting 2019-11-11/12	final draft	15.03.2020	TC	open	

42	GA 2020	presidium meeting 2019-11-11/12	planing and organizing	31.03.2020	Katalin Egri	in proges	
43	ISIA Congress	presidium meeting 2019-11-11/12	Topics and content	15.03.2020	Presidium	in proges	
44	GA 2020	presidium meeting 2019-11-11/12	Agenda	15.03.2020	Presidium	in proges	
45	ISIA World Forum	presidium meeting 2019-11-11/12	Create an professional event presentation	29.02.2019	Vicepresident Europe	open	
46	ISIA Database new	presidium meeting 2019-11-11/12	decision on the contract and for the production	31.01.2020	Presidency	in proges	



# ISIA Technical Test Evaluation form

Venue	
Date	gg/mm/yyyy
Organiser	

ISIA Observers	1	
	2	
	3	

## Notes on the test

Environmental conditions			
Meteo <sup>1</sup>			
Visibility <sup>2</sup>			
Piste <sup>3</sup>			
Snow <sup>4</sup>			
Piste profile <sup>5</sup>			Ok/No
Vertical drop			Ok/No
Organisation			
Security measures	Piste closed in a proper way		Ok/No
Number of gates	1 <sup>st</sup> run	xx	Ok/No
	2 <sup>nd</sup> run	xx	Ok/No
Forerunners	Name Surname	XX.XX FIS points	Ok/No
	Name Surname	XX.XX FIS points	Ok/No
Candidates	Starting	Pass number	
Woman			
Man			

## Observers' personal comments

PLEASE NOTE: the following comments are just an example for the inspectors and it has been changed according to the situation

The test has been properly prepared, the safety measures were in place, the piste has been confined so to make it not accessible for tourists and other skiers not attending the event; the vertical drop, the number of gates and the length requirements have been met. The staffs from the organisation were well prepared and available in case of need. The overall impression is that the organisation improved in comparison to the test that was held in Zermatt in 2009.

The general conditions in which the race took place can be defined as ideal: good snow, well packed; good visibility, sunny weather; not too cold, everything in favour of a positive result for the candidates.

The identity check has been done by Swiss Snowsports (all the candidates were attending a Swiss Snowsports Course)

The forerunners started at the beginning and at the end of each run.

At the end of the first run one of the openers almost stopped, and got a bad time, not up to his real performance. That's why the first run cannot be deemed as being valid for the ISIA Test.

## Recommendations

PLEASE NOTE: the following recommendations are just an example for the inspectors

Results: the results of the first run cannot be accepted as valid for the ISIA Test.

Security: it would be better to have a stretcher ready and available on the slope.

Timing and ranking system: it is good the results were communicated immediately after the first run, though it had to be clarified that the run was not valid as an ISIA Test for the reasons pointed out.

Forerunners: it is recommended that they start again in case of fault, if not the ISIA test is not valid such it is case for the first run.

Form filled in by	
Approved and signed by	

<sup>1</sup> Clear, variable, overcast, foggy

<sup>2</sup> Perfect, good, average, poor

<sup>3</sup> Name of the piste

<sup>4</sup> New, packed, soft, ice, slush

<sup>5</sup> Easy, medium or difficult



# ISIA – Inspection rules

## Inspection procedure to verify the ISIA QUALITY STANDARD

### Countries applying for the ISIA Card or the ISIA Stamp

The following list is meant as a checklist of steps and documents to be achieved in order to get an inspection from the ISIA Technical Commission.

<b>First part of the procedure</b>	
<input type="checkbox"/>	1. An ISIA member Association wishing to be inspected in order to achieve or confirm the quality standard must send to the General Secretary the proper application form, accompanied by the following attachments (triple copy or electronic format) in at least one of the official ISIA languages (E, F, G):
<input type="checkbox"/>	a. Association Structure: <ol style="list-style-type: none"><li>i. Presidency</li><li>ii. Board</li><li>iii. Other bodies of the Association</li></ol>
<input type="checkbox"/>	b. Name of the person in charge for the education and of the person/people acting as a reference for the ISIA inspections
<input type="checkbox"/>	c. Information on how the association and its licences are recognised by the competent National Government
<input type="checkbox"/>	d. Structure of the education system,
<input type="checkbox"/>	e. Detailed content of <ol style="list-style-type: none"><li>i. Each module of the education system</li><li>ii. Evaluation criteria including: marking system, examination procedure, number of examiners in the commission exam</li></ol>
<input type="checkbox"/>	f. Full copy (hard copy or electronic version ) of the documentation delivered to the students during the courses
<input type="checkbox"/>	g. Refresh courses program
<input type="checkbox"/>	h. Full list of the international events the Association attended to in the last 5 years and full copy of the papers that were presented at such events
<input type="checkbox"/>	i. Proof of payment of the application fees

### Second part of the procedure

- |   |
|---|
| 2. The ISIA Technical Commission assesses the application and: <ol style="list-style-type: none"><li>a. Reject the application on the basis of the documents presented or</li><li>b. Approves the documents and, if necessary, verifies on site the courses</li></ol> |
|---|

### Inspection Calendar

The Technical Commission sets the Inspection Calendar for an applicant member according to the following guidelines:

1. The applicant Association must send to the ISIA Secretary the application, by the first month after the end of the season (meaning April for the Northern hemisphere and October for the Southern hemisphere); the dates of the courses to be inspected can be communicated after the application, though they must be notified to the Inspection Commission at least three months before the exam.



# ISIA – Inspection rules

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2. The Technical Commission appoints among its members the Inspection Commission (IC), made of:
  - a. 1 or 2 members of the Praesidium
  - b. 2 trainers from another association (not the applicant)
3. The IC must assess the dossier, within three months from the application date (or the application fees paid date if later than the application)
4. On the basis of the evaluation, the following situations are possible:
  - a. Application rejected by the IC – no need for proceeding any further
  - b. Application partially approved by the IC – need for inspection
  - c. Application fully approved by the IC, with no need for inspection stated
5. The Technical Commission issues (through the ISIA Board) the proper communication to the applicant
  - a. Rejection
  - b. Need of inspection on the field: in this case the applicant must communicate to the TC the dates of the first courses and exams available (for the level requested –Stamp or Card), at least sixty days in advance
  - c. Application approved with no needs for inspection
6. In the case at point 5.b, the TC appoints one of the ICs to verify courses and/or exams on the field; this must be done in 12 months from the application date or as agreed with the applicant.
7. The positive outcome of the inspection gives the applicant the right of issuing the document for the level recognized by the Technical Commission (Stamp or Card), previous payment of the certification duties from the applicant.

## Renewal rules

Any change to the education system of an association must be promptly communicated to ISIA. ISIA keeps the right of checking, on a random basis, the courses of the associated members.

In order to keep up to date, each association must attend at least 2 international ski events organized by ISIA or where ISIA is participating (f.i. the WF or Interski or ISIA technical events) every 5 years.

The Certification must be renewed when a substantial change in the courses or in the ISIA Minimum Standard happens. In such a case it must be confirmed by a new inspection from the Technical Commission, following the instructions above.

Every Association should be inspected at least once every 10 years

## Rules of fees and costs for the inspection (and for the certification)

Obligations of a member applying for an inspection:

- a) correspond the inspection fee - 800 EUR
- b) provide:
  1. accommodation and ski pass for inspectors
  2. transfer from airport / train station to ski center

(INTERNAL TRANSPORT)

ISIA obligations:

- a) sending inspector's
- b) a daily allowance of 150 Eur / day for inspector
- c) travel cost by plane / train / bus



## Inspection preparation

ISIA must organize Technical events for the examiners, in order to prepare them to the proper procedure.



PUT YOUR  
LOGO HERE

# INVITATION

## ISIA Technical Test Ski Alpine “nation” Giant Slalom – men/women

Venue:	Insert venue here	
Date:	Race:	30 January 2020
	Training:	29 January 2020
Organiser:	Insert name of the organising Association here	
Application to:	insert email reference here	
	Deadline Registration: 15 January 2020	
Payments:	Registration Fee:	insert fee here – please note max € 30
	Training Fee:	insert fee here
	Deadline Payments:	15 January 2020
	IBAN:	Insert IBAN here
	SWIFT/BIC:	Insert SWIFT/BIC here
Slope:	Insert name of the slope here	
Conditions:	ISIA Quality Standard for the ISIA Stamp and ISIA Card	

## Miscellaneous

- Information concerning accommodation
- Registration form at insert website address here
- Insert info on the venue here (where it is, how to reach it)



PUT YOUR  
LOGO HERE

# INVITATION

## ISIA Test Snowboard “nation” Boardercross Men/Women

Venue:	Insert venue here	
Date:	Race:	30 January 2020
	Training:	29 January 2020
Organiser:	Insert name of the organising Association here	
Application to:	insert email reference here	
	Deadline Registration: 15 January 2020	
Payments:	Registration Fee:	insert fee here – please note max € 30
	Training Fee:	insert fee here
	Deadline Payments:	15 January 2020
	IBAN:	Insert IBAN here
	SWIFT/BIC:	Insert SWIFT/BIC here
Slope:	Insert name of the slope here	
Conditions:	ISIA Quality Standard for the ISIA Stamp and ISIA Card	

## Miscellaneous

- Information concerning accommodation
- Registration form at insert website address here
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# ISIA Card

[www.isia.ski](http://www.isia.ski)

International Snow Sport Instructor

**NAME:**

MELANIE RAUCH

**DATE OF ISSUE:**

20.11.2019

**ISIA CODE:**

AA00L



INTERNATIONAL SKI INSTRUCTORS ASSOCIATION  
INTERNATIONALER SKILEHRERVERBAND  
ASSOCIATION INTERNATIONALE DES MONITEURS DE SKI



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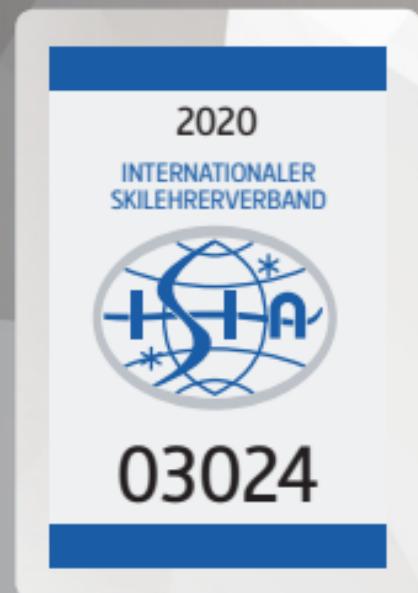
INTERNATIONAL SKI INSTRUCTORS ASSOCIATION  
INTERNATIONALER SKILEHRERVERBAND  
ASSOCIATION INTERNATIONALE DES MONITEURS DE SKI

**SIGNATURE:**



**ISIA PRESIDENT:**  
MAX MUSTER

Max Muster





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## ISIA World Forum (ideas 11.11.2019)

### Possible candidates:

- Sexten (no info, no official request)
- Spain (official interest)
- Canada (Banff, Whistler, Quebec)
- Pamporovo (official interest, not the first choice for the presidium)

### Dates:

- 4 days of program
- during the week

ISIA board decides to do the Forum one year later

**04.- 07.04.2022 (arrival 03.04. and departure 08.04.)**

reasons:

- time to prepare a good event, new event
- in the season 2020-21 is also the Interski Meeting in Levi and in 2021-22 no international congress

Presidium is in favor to postpone the General Assembly (with the elections of the board) to one year later during the ISIA World Forum (decision at the GA 2020 in Budapest)

### Preparation:

- Presentation (Steve Drechsler)
- check candidates

### Important:

- Check interest of local association first
- national association is host:
- insurance !!!
- contract ISIA-national association / national association-local resort (check from Interski)

### information for the resort:

- limit number of participants to 200-250, high quality Forum „meet the best snow sport instructors in the world“



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- welcome present / souvenirs
  - 5 nights of accommodation, half board
  - 4 days ski ticket
  - shuttle airport and daily transportation
  - 1 x congress hall, with interpreters (eng/fr/ger)
  - 6 Workshop rooms for 50 people with all technic
  - race slope, timing
  - provide some staff accommodation
  - logistic (information, coordination, registration, local organizing committee, guiding, helping, ...)
- media communication before event and while event

**Program & Content:**

- no ISIA skischool
- theme for the congress

Disciplines: Ski alpin and Snowboard

Possible themes (we will have one main theme and create a program around this topic):

**teaching youth (technique, methodical, special national programs, park & pipe, ...)**

Teaching and training technique for snow sport instructors (mid or short or long turns)  
riskmanagement for snow sport instructors (training, practice, rules, regional aspects, ....)

the best private lesson for our guests (adults)

using the new technologie

(VR, new media, coaching, ...) for teaching ski and snowboard in a professional skischool  
age group targets

„free text field“ for proposals of the association

ISIA is not Interski and we are running a different way:

- ISIA choose the main theme

- ISIA create the program under the main theme together with some associations
- ISIA are looking for international experts (workshop leaders)
- ISIA offers max. 3 workshops per day (in total max. 6 workshops in 2 days)
- Participants has to book a workshop before
- A workshop starts with a introduction (ca. 20 min.), practical experience on snow, open discussions, the expert is only coordinating the workshop, after the workshop the 3 workshop leader (may be together with one more person) presents their result to the audience
- We need a live video or video impression of the workshops



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Results of the presidium meeting 11/2018 in Tokyo:

The Presidium discusses a relaunch of the ISIA Ski Instructor World Championships. The following targets will be followed:

- ... 4-day event
- ... lower costs for the participants
- ... more flexibility in program design
- ... more benefit for the participants
- ... larger offer of specific topics
- ... platform for communication, exchange and celebration
- ... high professional level in quality
- ... documentation of all contents
- ... World Championship as single and team contest is part of the program
- ... establishment of an ISIA Award for special achievements
- ... enable participation of ski school directors, ski area managers and tourism representatives

The Presidium has decided on a new name for this event. The title "ISIA World Championship" will be changed to "ISIA WORLD FORUM for Snowsport" and describes the relaunch very well.

The Presidium and the ISIA Office will present a first concept for the new event at the ISIA General Assembly 2019 in Pamporovo. In 2021 the ISIA WORLD FORUM shall take place for the first time.

outcome: booklet (in future every World Forum one booklet)

create a ISIA award concept: how can we find the winner (skischool, skiresort, and what is the benefit for the winner

task for member association:

build their own team with racers, experts (directors of education), speakers, tourism industry, wintersport industry, skischool directors,

**program & content:**

- national evening / party
- race (world championships GS single and team-event (parallelslalom??))
- calibration of the forerunners for the technical test in europe ???
- exchange between pros



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- indoor and outdoor workshops (but not as many as Interski) and dependent to theme, member nations can

**ideas:**

- do a survey to find out the number of interested ski instructors
  - > we need more information about the program before we can do a survey
- invite Mike wiegele and CMH
- video about the WorldForum (maybe local one)
- booklet

**A national association should send a „team“**

- racers
- teaching pros
- officials
- some stakeholders (industry, ski school leaders, speakers, university people)

**general.secretary@isia.ski**

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**Von:** Vittorio Caffi <president@isia.ski>  
**Gesendet:** Sonntag, 27. Oktober 2019 14:20  
**An:** Juris Zagars  
**Cc:** ISIA | Peter Hennekes; 'Valentin Kiedaisch'; ISIA Technical Commission  
**Betreff:** Re: Invitation Latvian Ski instructors association

Dear Juris,

thank you for your message, it's good to hear from you and it's very good to know LSSIA is still keen to be part of ISIA as a full member.

I'm aware the other Baltic countries are trying as well to organise a professional ski instructors organisation and to become ISIA member, we had meeting about this during the last Interski.

Your suggestion to meet in Riga in order to discuss the topic is good:

I'm putting in copy the ISIA Vicepresident Europe, the ISIA GS and the ISIA TC Coordinator.

We will discuss this issue during the next Board meeting, in November, and we will get back to you on what to do.

We might think of organising a Board meeting in Riga during the winter, or the TC might get the task to organise a small group to meet you and discuss your ideas.

Thank you again for writing and best regards.

Vittorio



Dr. Vittorio Caffi  
President

Mob Ch +41 (0)793645292  
Mob It +39 3334358302  
Email president@isia.ski  
Email vittorio.caffi@gmail.com  
Website www.isia.ski

ISIA - International Ski Instructors Association

On 25.10.2019 13:01, Juris Zagars wrote:

Dear, Vittorio!

As I know from our colleagues , you are well and working as always hard.

Our member Andrej Ostapcik told that he spoke with you about theoretical possibility to hold one of ISIA board meeting in Latvia. Of course we would be happy to have you here. In this case if you would be happy to come to Riga is reasonable to invite here as well Estonian and Lithuanian association leaders. Then we can speak in wider circle how to get all three Baltic countries in ISIA as full members. Just to remind, Latvia tried some year ago to pass exam , but not successful. Request was to prepare national trainers and not to hire Finnish guys. We are working on it and we need more at least two seasons to finish trainers education. Estonians just recently created their association, they also are struggling to get national trainers, Lithuanians also as far I know are not yet ISIA full members, but they are trained by Russian trainers.

Then , if you are here we all together could talk about what is the best way and how we, all three countries, can join ISIA. Under what conditions we can hire ( or can not ) foreign trainers etc. Maybe for ISIA leading people is interesting as well to get some knowledge how our industry works here in small mountain countries. And Riga is a nice city , cosy and with beautiful old town, good restaurants and hotels.

Only problem, as we are small association our budget is limited, so we will not be able to cover costs of ISIA part.

Please let me know your thoughts and if needed I will send official proposal and invitation.

Best regards Juris Zagars , head of the board of LSSIA