## Skipodium @ ISIA Congress 2018



## ISIA & Skipodium

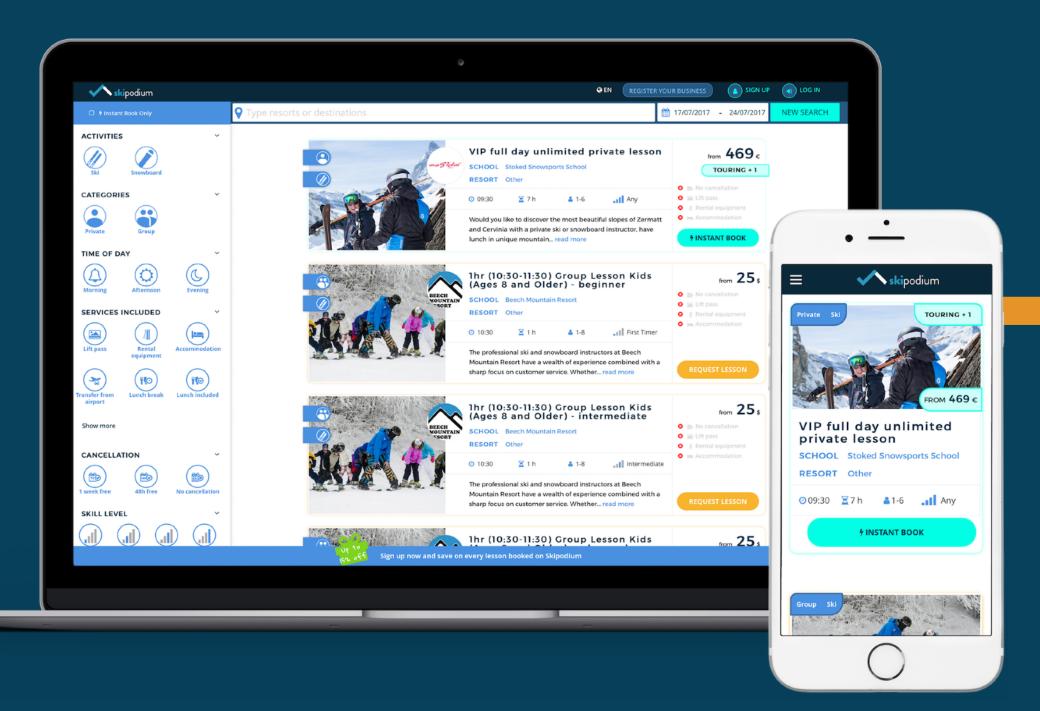
18.06.2018, Garmisch-Partenkirchen

## Skipodium at a Glance





#### Our Products

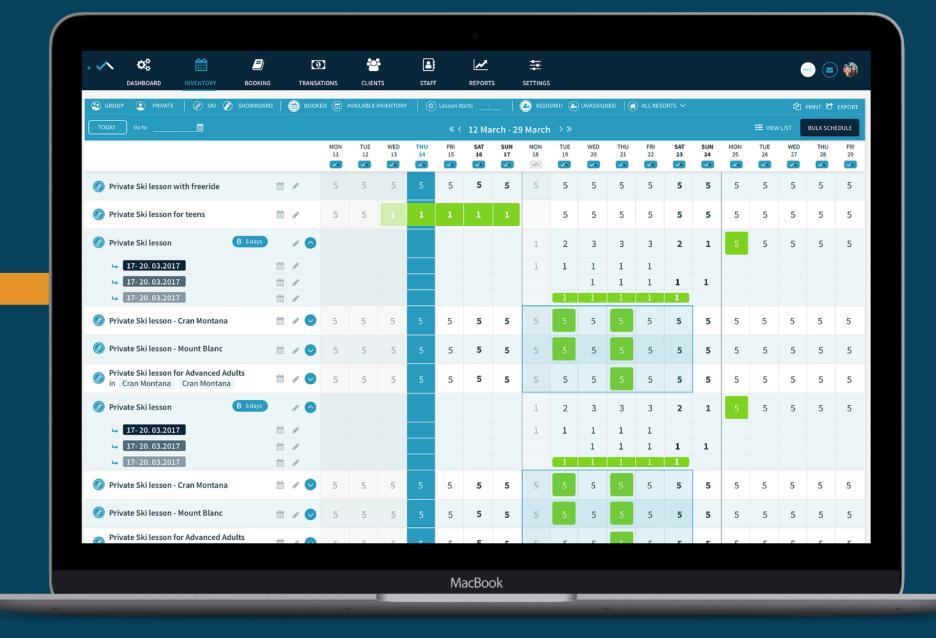


## Marketplace

Leading online booking platform for winter sports activities

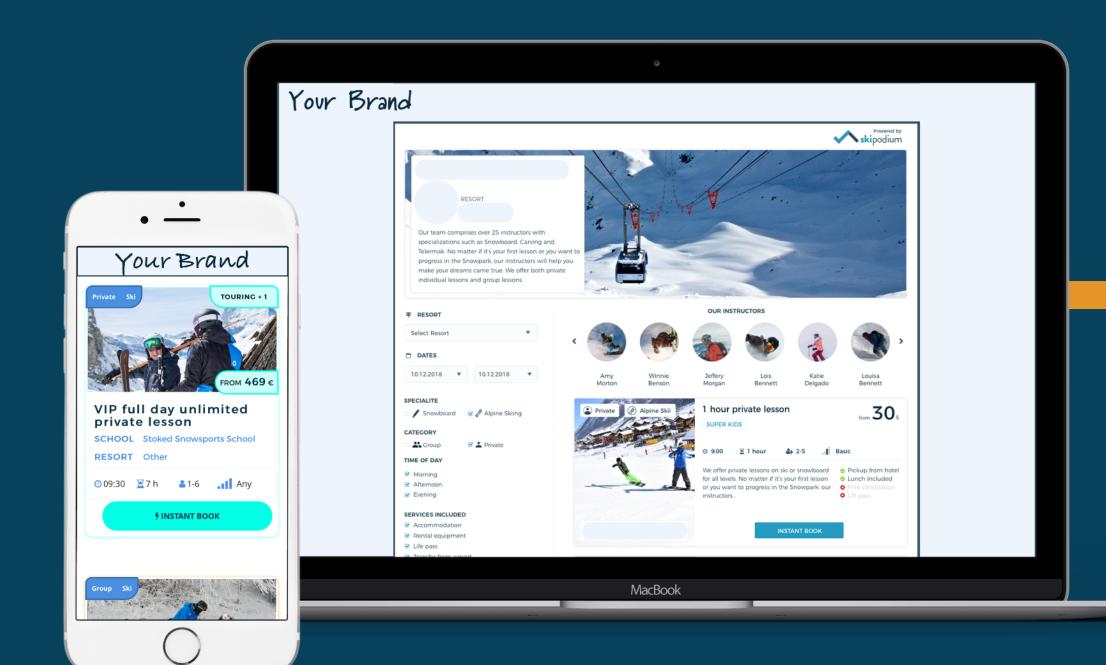
## Management Software

Inventory management, staff schedules, billing, reports and much more





#### Our Products

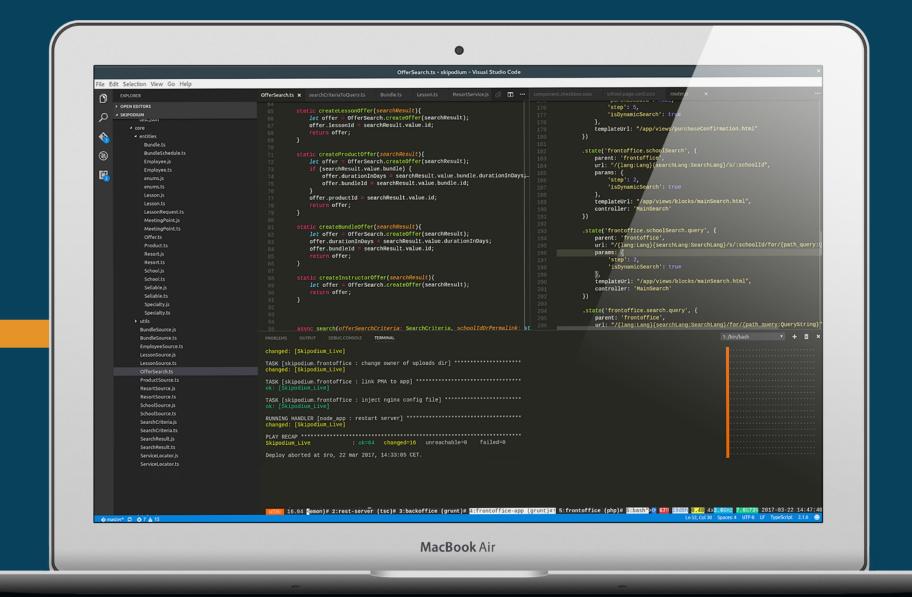


## Online Booking

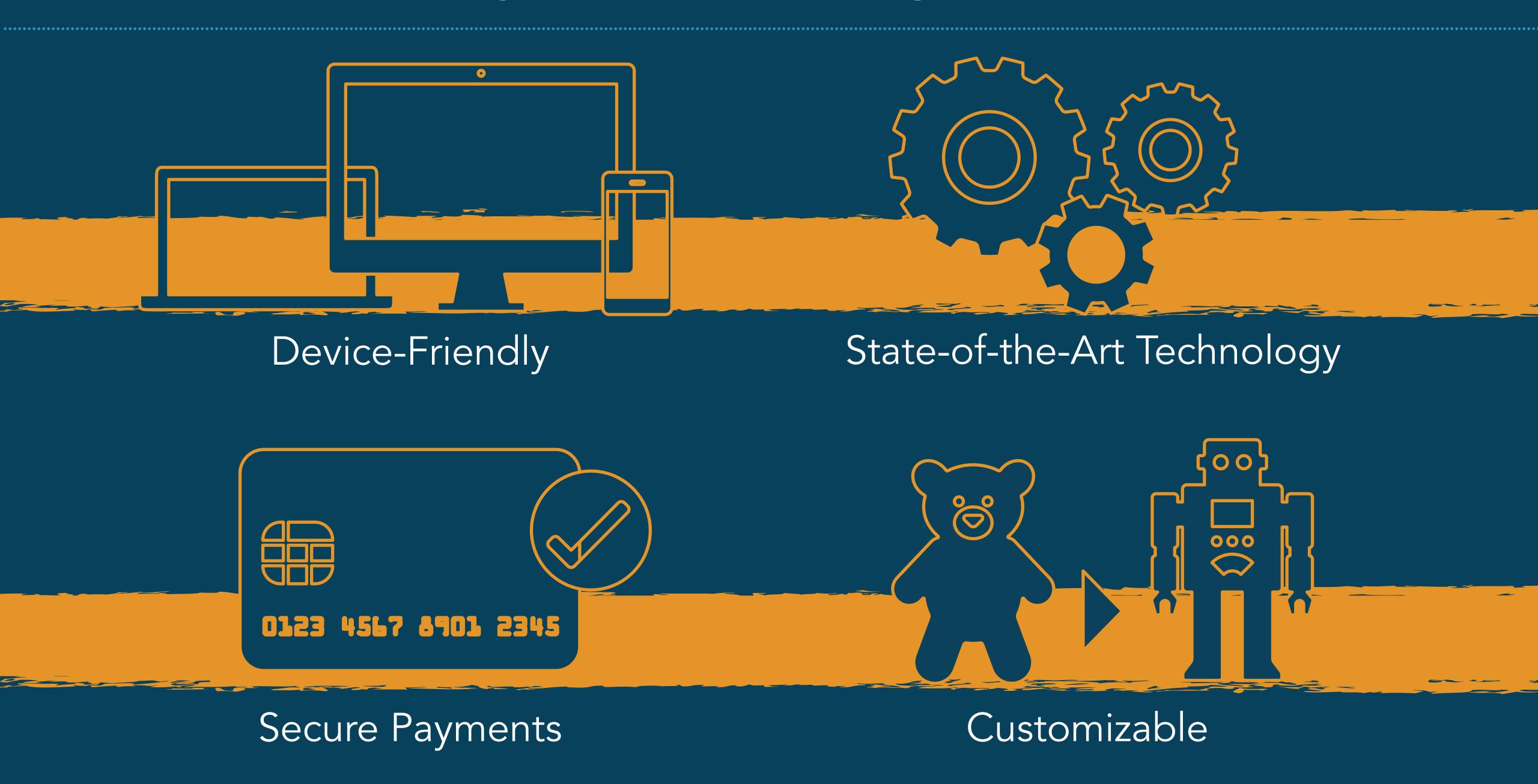
Embeddable system to take bookings via website and social media channels

## Multichannel Selling

Innovative technology to market your products through the Skipodium distribution network

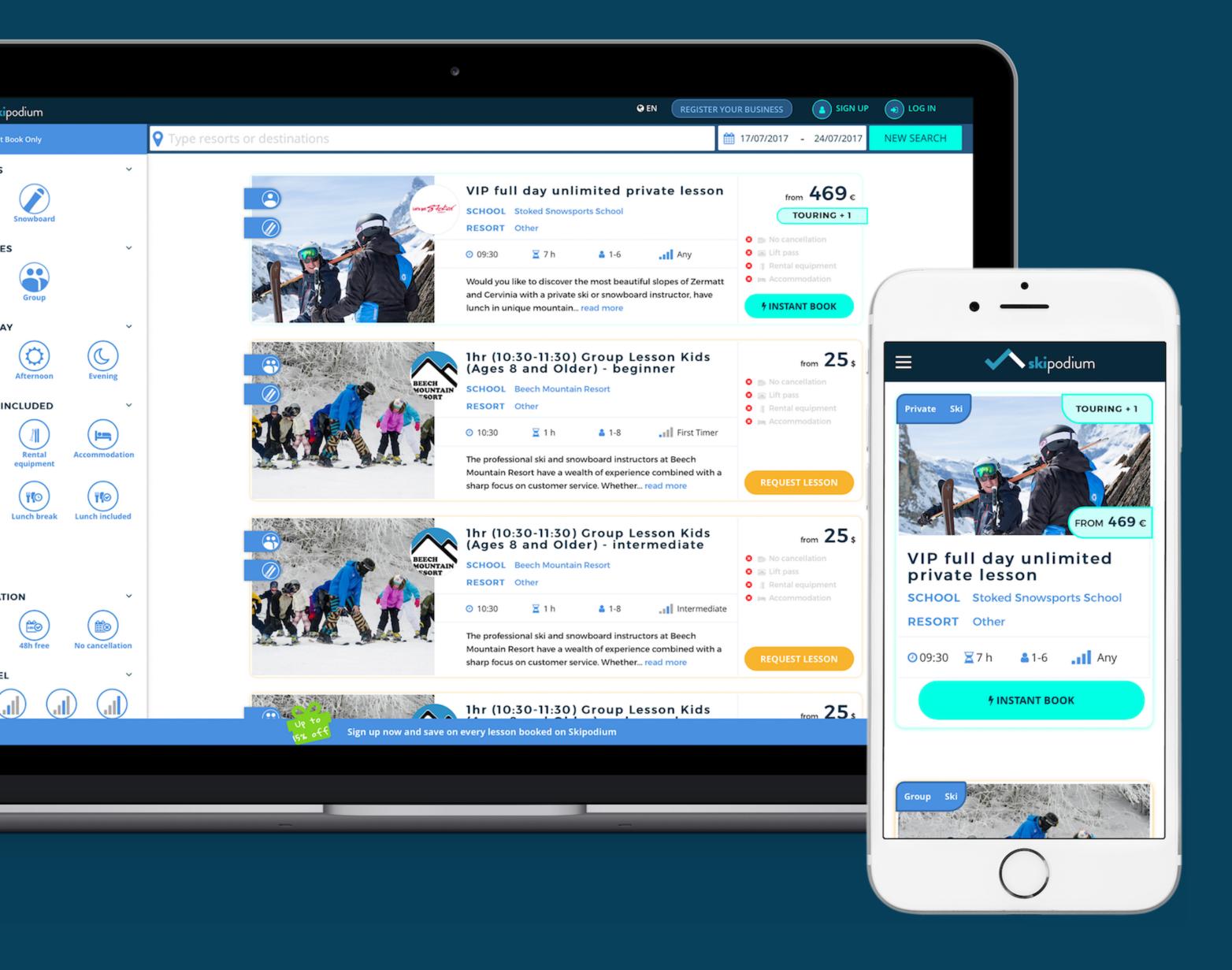


### Our Products at a Glance





## Marketplace



### Powerful Sales Channel

Strengthen your online presence and find new clients through Skipodium affiliation network

## International Exposure

Sell your products through the leading booking platform across 150+ resorts



## Management Software

## Increase Productivity

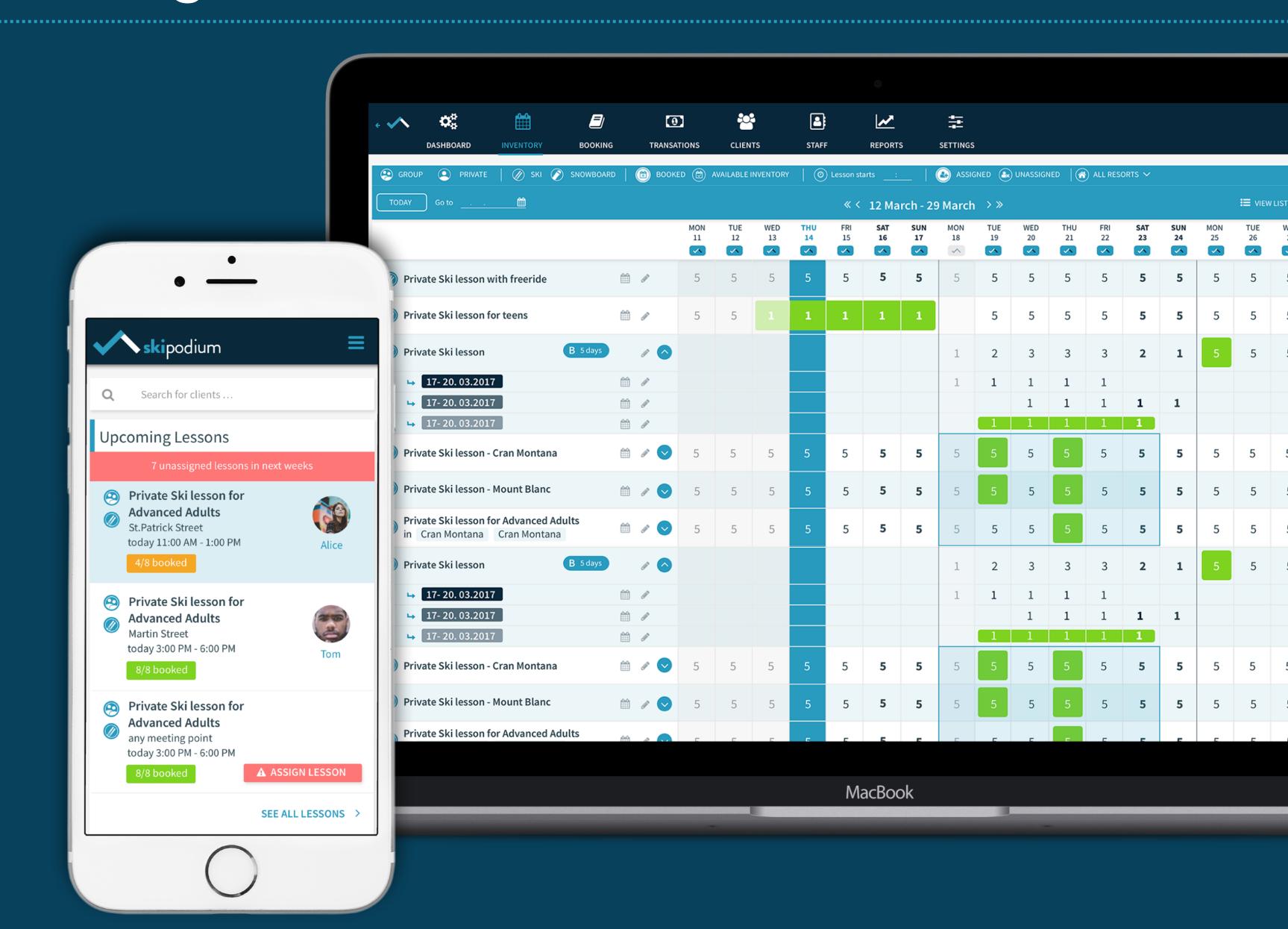
Reduce manual efforts thanks to streamlined back-office operations

## Centralized System

Real-time sync between the software and all marketing channels

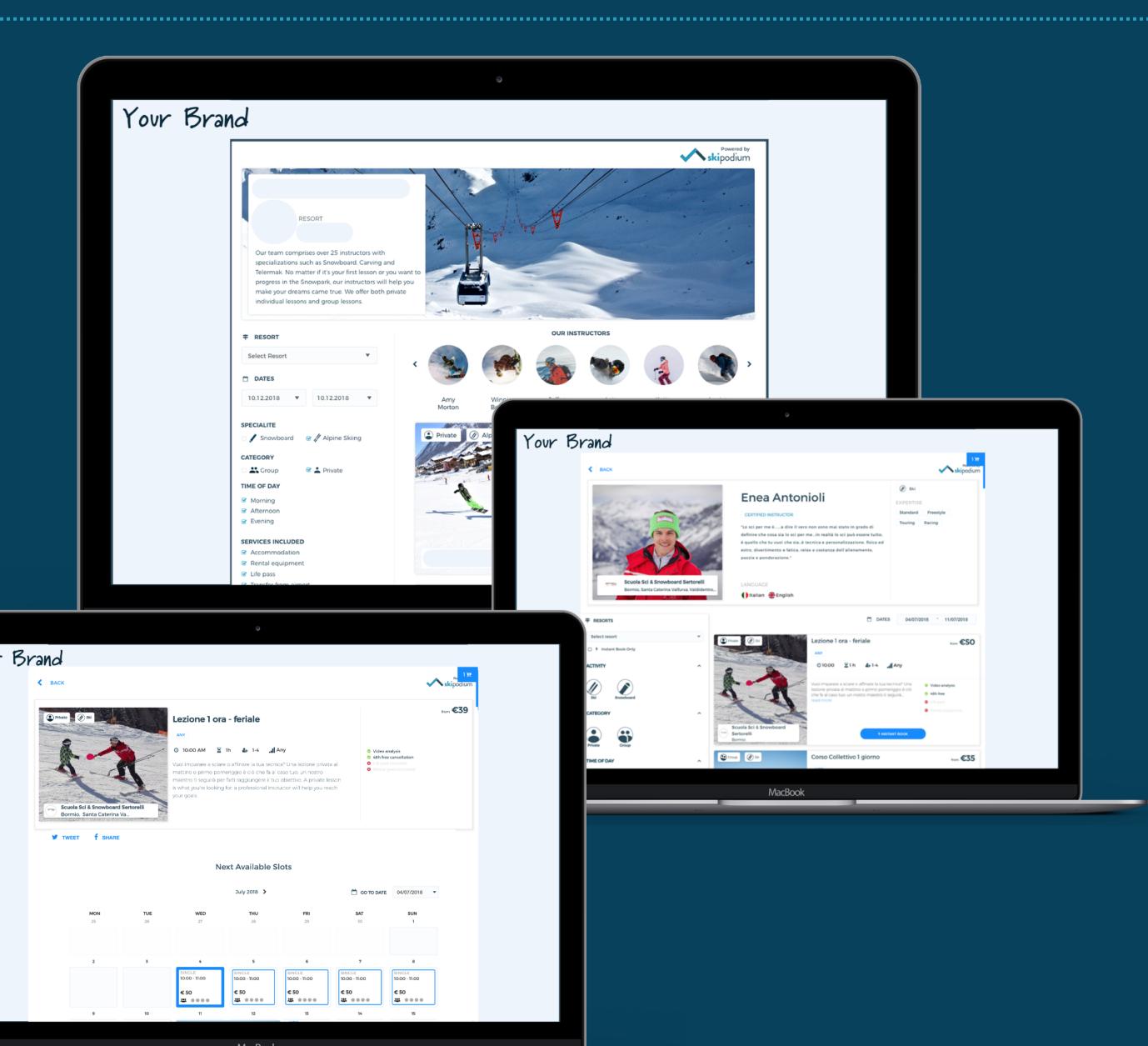
#### Custom User Roles

Dedicated access and custom permissions for each staff member





## Online Booking



#### Client Satisfaction

Modern and high converting e-commerce solution. Multilingual and mobile-friendly

### Sales Automation

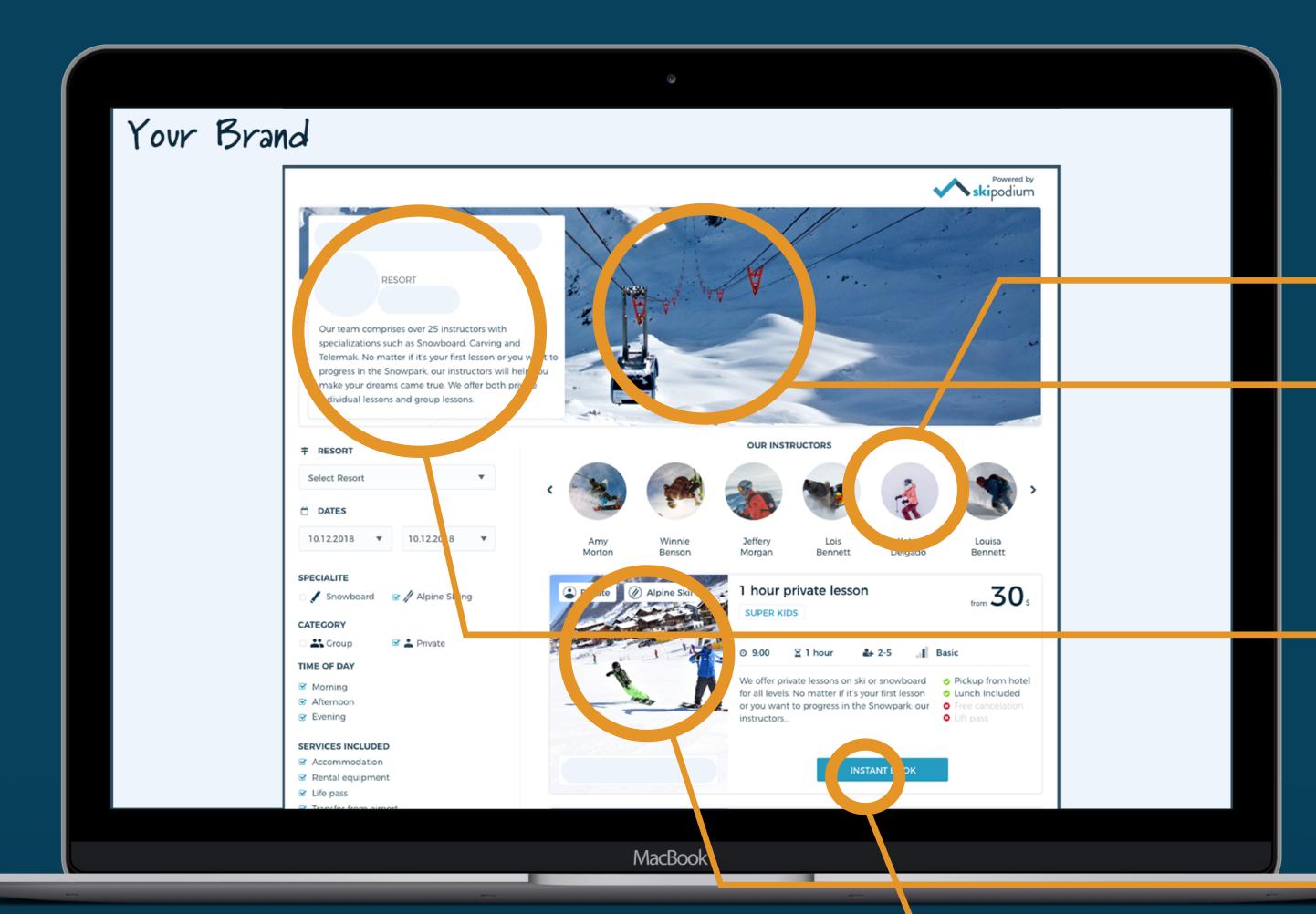
Automate online sales, receive booking well in advance and plan your business ahead

### Easy Integration

No coding skills required. Simply 'copy & paste' the booking system into websites and social channels



## Online Booking: School Page



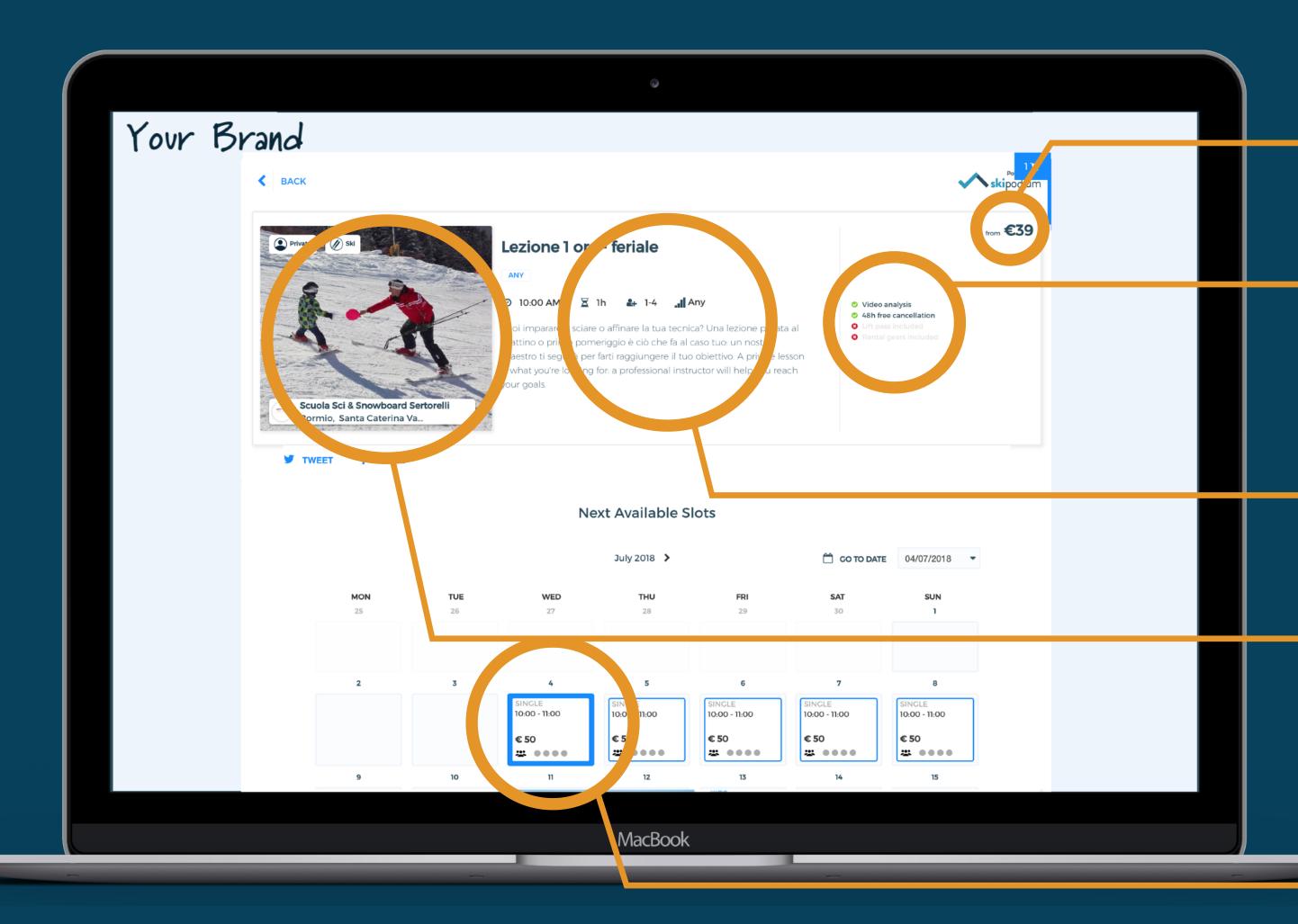
Instructor Profiles
Background Photo

Your Description

Available Lessons
Custom Colors



# Online Booking: Book Lessons



Price

Included Services

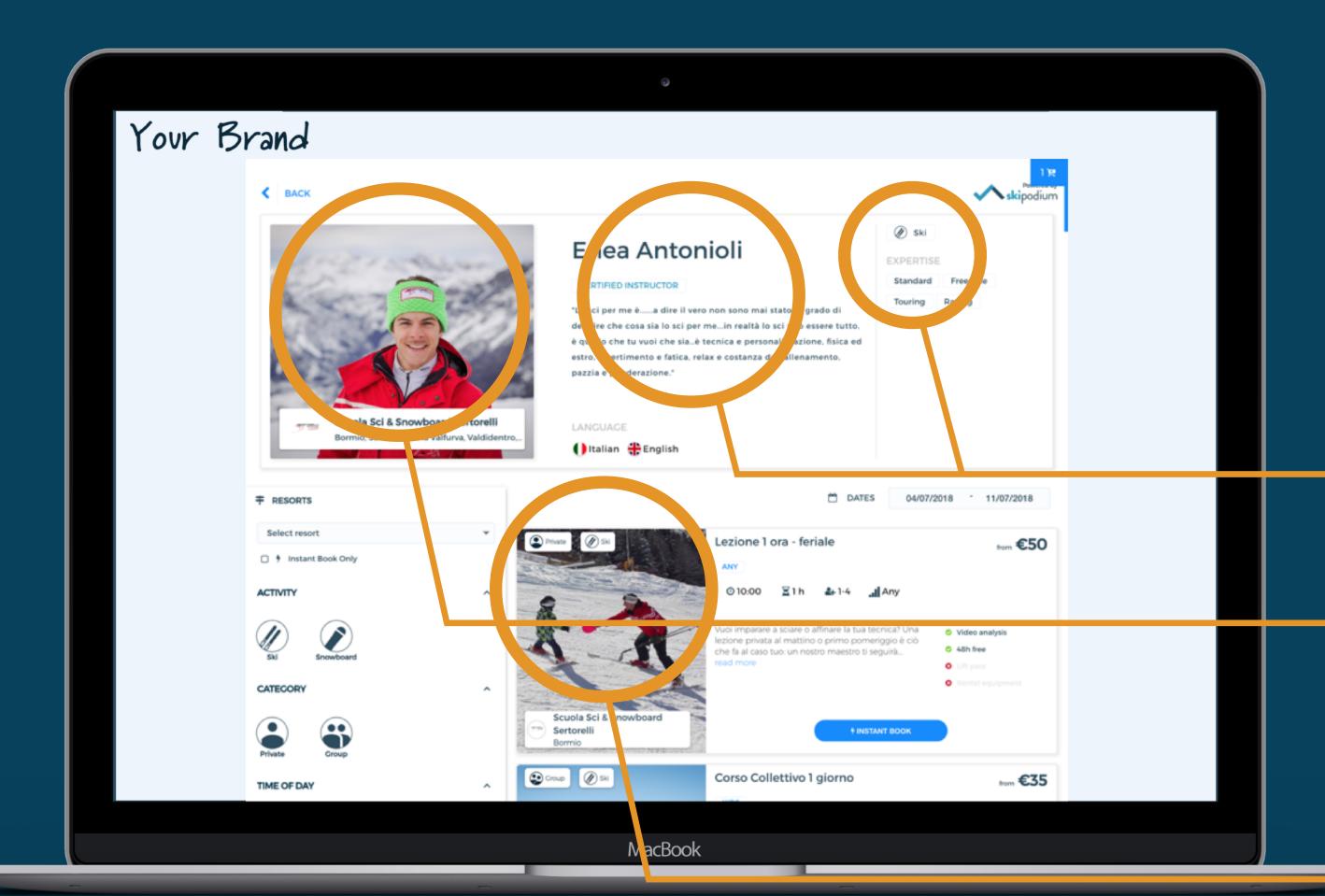
Description

Product Picture

1-Click Checkout



## Booking Online: Instructor Profile



Intro & Skills

Profile Picture

Matching Lessons



#### Multichannel Distribution

## **Smart Marketing**

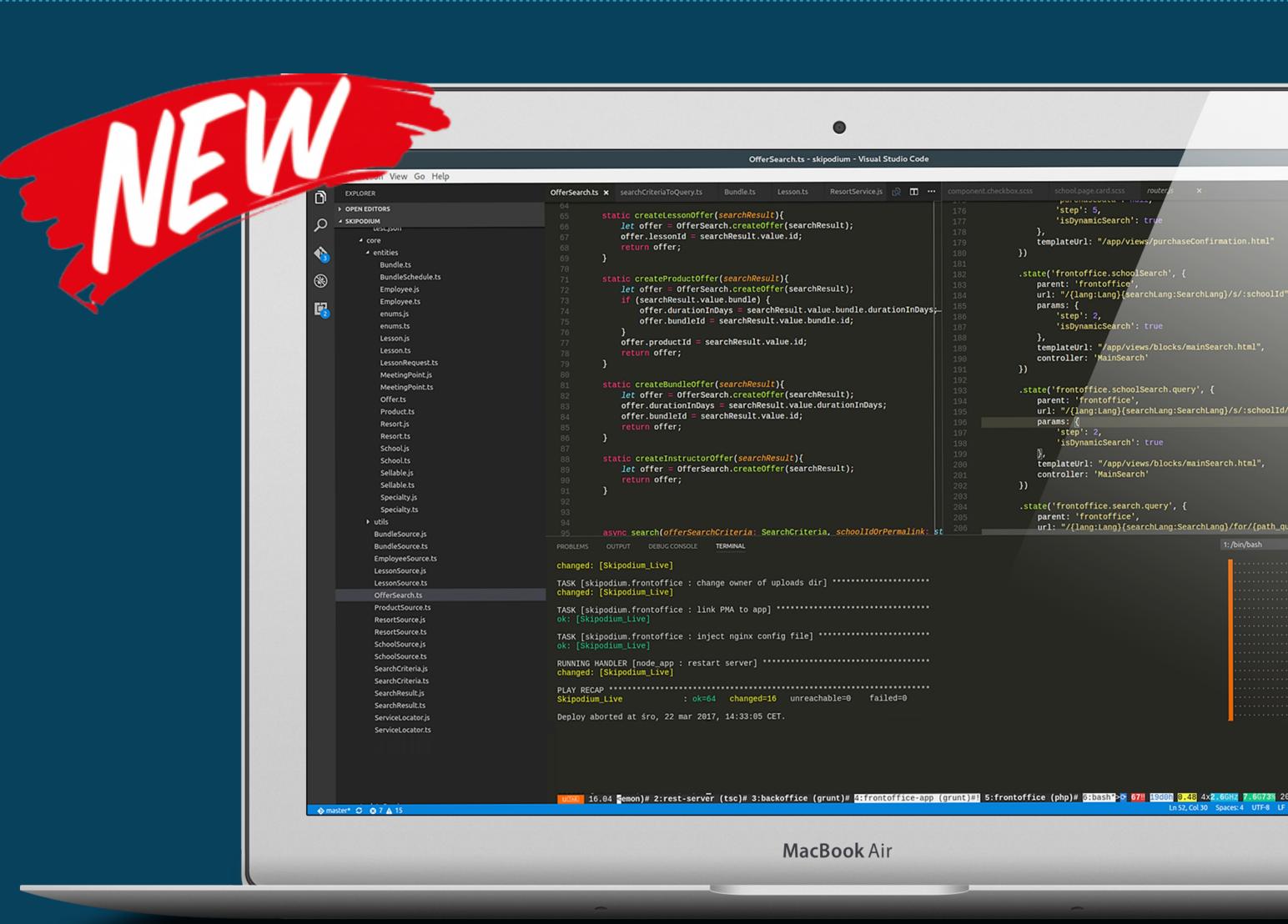
Access more customers and maximize your sales, quickly and easily through our partners network

#### Partners Network

Sell via platforms for outdoor and leisure activities, ski websites and online travel agencies and more

#### Be First

Skipodium is the first company in the snow-sports industry to introduce multi-channel distribution





# Our Competitive Advantage



#### Better Capacity Planning

Use one platform to manage operations and multi-Channel sales efforts



#### **Greater Profitability**

Acquire new clients and increase sales across multiple online channels



#### **Superior Guest Experience**

Allow your guests to book your products online, 24/7



#### **Outsmart Competition**

Access and sell through a growing network of distributors



#### Partners

70

150

12

20%

Ski Schools

Resorts

Countries

Available Lessons







































Product

Marketing

## Our Team



**Customer Relations** 

Advisors

Finance





Thanks!

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